

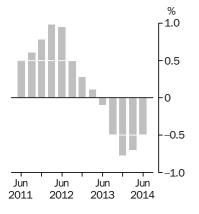
BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 1 SEP 2014

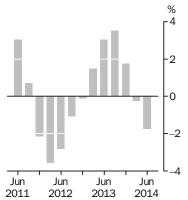
Inventories (volume terms)

Trend estimates



Company gross operating profits

Trend estimates



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or QBIS on Sydney (02) 9268 4900.

KEY FIGURES

	Mar Qtr 14 to Jun Qtr 14	Jun Qtr 13 to Jun Qtr 14	
	%	%	
Sales of goods and services (Chain volume			
measures)			
Manufacturing			
Trend	-0.2	-0.6	
Seasonally Adjusted	0.5	-0.3	
Wholesale trade			
Trend	0.5	-0.5	
Seasonally Adjusted	1.2	-0.9	
Inventories (Chain volume measures)			
Trend	-0.5	-2.4	
Seasonally Adjusted	0.8	-2.0	
Company gross operating profits			
Trend	-1.8	3.2	
Seasonally Adjusted	-6.9	0.8	
Wages and salaries			
Seasonally Adjusted	1.1	2.9	

KEY POINTS

CHAIN VOLUME ESTIMATES

- The trend estimate for inventories fell 0.5% in the June quarter 2014. The seasonally adjusted estimate rose 0.8% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 0.5%.
- The trend estimate for Wholesale trade sales of goods and services rose 0.5% this quarter. The seasonally adjusted estimate rose 1.2%.

CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits fell 6.9% in the June quarter 2014.
- The seasonally adjusted estimate for wages and salaries rose 1.1% in the June quarter 2014.

NOTES

FORTHCOMING ISSUES

ISSUE (Quarter) RELEASE DATE

 September 2014
 1 December 2014

 December 2014
 2 March 2015

 March 2015
 1 June 2015

 June 2015
 31 August 2015

COMPARISON BETWEEN
COMPANY GROSS
OPERATING PROFITS AND
GROSS OPERATING
SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the June quarter 2014 is -\$1,962m which is \$3,786m lower than the March quarter 2014 IVA of \$1,824m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

CHANGES IN NEXT ISSUE

As happens in September quarter each year, revisions to previously released data will occur as a result of the annual re-analysis of seasonally adjusted data series and the movement forward of the base year for the calculation of chain volume measures.

ABBREVIATIONS

ABN Australian Business Number

ABS Australian Bureau of Statistics

ANZSIC Australian and New Zealand Standard Industrial Classification

CGOP company gross operating profits

GOS gross operating surplus
PAYGW pay-as-you-go withholding

QBIS Quarterly Business Indicators Survey

SISCA Standard Institutional Sector Classification of Australia

TAU type of activity unit

Jonathan Palmer

Acting Australian Statistician

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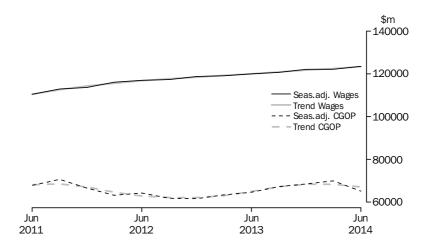
ANALYSIS BY INDUSTRY

FEATURED SERIES

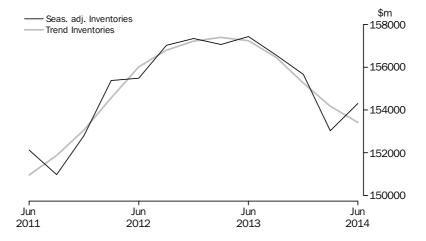
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits fell 1.8% this quarter. The seasonally adjusted estimate fell 6.9%. In current price terms, the trend estimate for wages and salaries rose 0.6%. The seasonally adjusted estimate rose 1.1%.

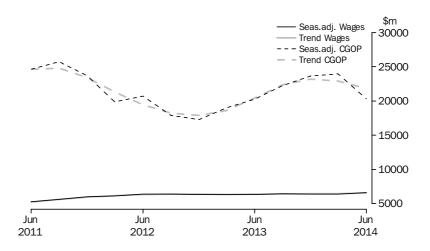


In volume terms, the trend estimate for total inventories fell 0.5% this quarter. The seasonally adjusted estimate rose 0.8%.

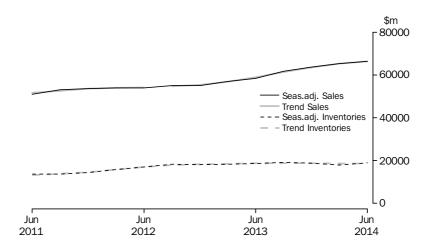


MINING

In current prices, the trend estimate for company gross operating profits fell 4.8% this quarter. The seasonally adjusted estimate fell 15.2%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate rose 3.3%.

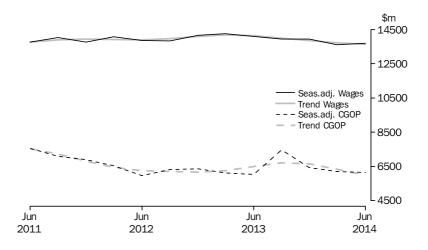


In volume terms, the trend estimate for sales of goods and services rose 1.7% this quarter. The seasonally adjusted estimate rose 1.6%. In volume terms, the trend estimate for inventories fell 0.1% this quarter. The seasonally adjusted estimate rose 5.9%.

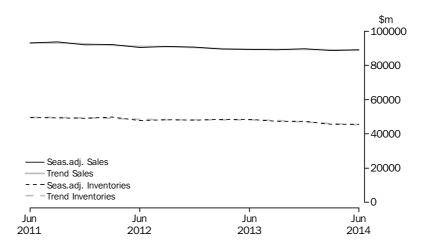


MANUFACTURING

In current prices, the trend estimate for company gross operating profits fell 5.5% this quarter. The seasonally adjusted estimate fell 1.3%. In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate rose 0.6%.

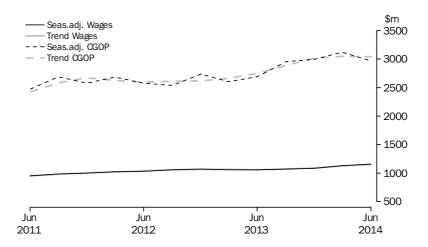


In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 0.5%. In volume terms, the trend estimate for inventories fell 1.5% this quarter. The seasonally adjusted estimate rose 0.3%.

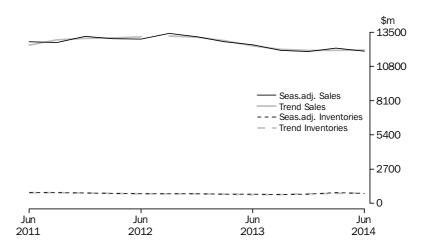


ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.4% this quarter. The seasonally adjusted estimate fell 4.7%. In current price terms, the trend estimate for wages and salaries rose 2.4% this quarter. The seasonally adjusted estimate rose 2.2%.

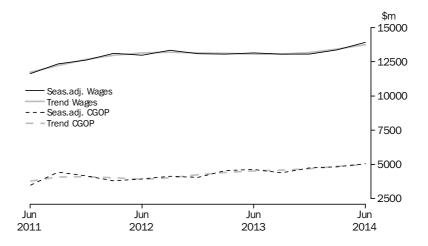


In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 1.9%. In volume terms, the trend estimate for inventories rose 3.6% this quarter. The seasonally adjusted estimate fell 7.1%.

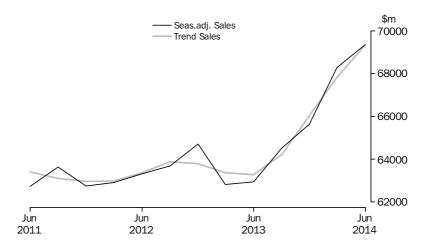


CONSTRUCTION

In current prices, the trend estimate for company gross operating profits rose 2.7% this quarter. The seasonally adjusted estimate rose 4.7%. In current price terms, the trend estimate for wages and salaries rose 2.5% this quarter. The seasonally adjusted estimate rose 4.1%.

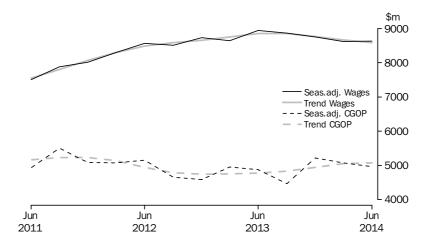


In volume terms, the trend estimate for sales of goods and services rose 2.2% this quarter. The seasonally adjusted estimate rose 1.6%.

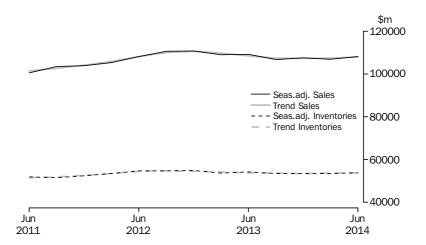


WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits rose 0.4% this quarter. The seasonally adjusted estimate fell 2.3%. In current price terms, the trend estimate for wages and salaries fell 0.8% this quarter. The seasonally adjusted estimate rose 0.1%.

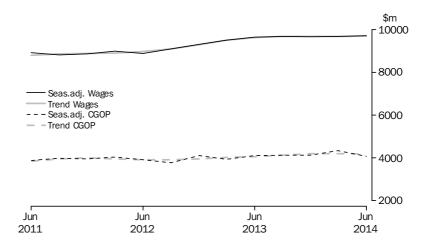


In volume terms, the trend estimate for sales of goods and services rose 0.5% this quarter. The seasonally adjusted estimate rose 1.2%. In volume terms, the trend estimate for inventories rose 0.3% this quarter. The seasonally adjusted estimate rose 0.5%.

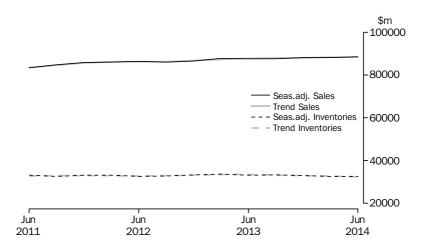


RETAIL TRADE

In current prices, the trend estimate for company gross operating profits fell 0.5% this quarter. The seasonally adjusted estimate fell 6.0%. In current price terms, the trend estimate for wages and salaries rose 0.2% this quarter. The seasonally adjusted estimate rose 0.3%.

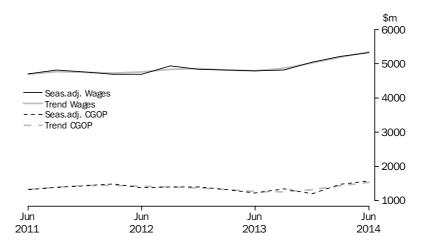


In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate rose 0.3%. In volume terms, the trend estimate for inventories fell 0.7% this quarter. The seasonally adjusted estimate fell 0.4%.

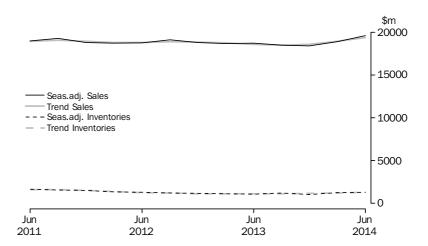


ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits rose 7.1% this quarter. The seasonally adjusted estimate rose 7.2%. In current price terms, the trend estimate for wages and salaries rose 2.9% this quarter. The seasonally adjusted estimate rose 2.1%.

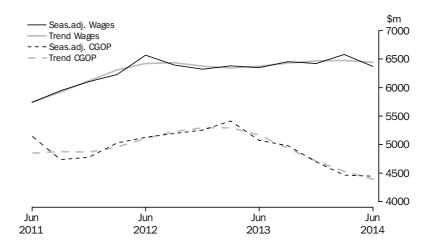


In volume terms, the trend estimate for sales of goods and services rose 2.3% this quarter. The seasonally adjusted estimate rose 4.0%. In volume terms, the trend estimate for inventories rose 5.8% this quarter. The seasonally adjusted estimate rose 5.6%.

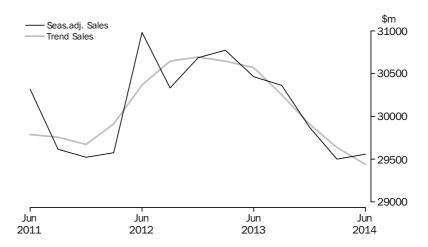


TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits fell 3.0% this quarter. The seasonally adjusted estimate fell 0.4%. In current price terms, the trend estimate for wages and salaries fell 0.5% this quarter. The seasonally adjusted estimate fell 3.3%.

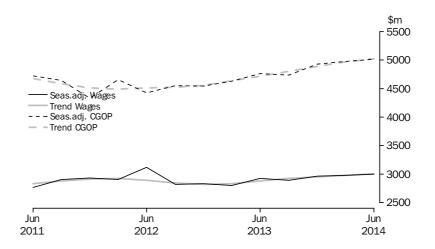


In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate rose 0.2%.

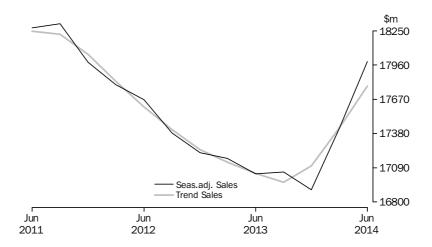


INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits rose 1.1% this quarter. The seasonally adjusted estimate rose 0.8%. In current price terms, the trend estimate for wages and salaries rose 0.9% this quarter. The seasonally adjusted estimate rose 0.8%.

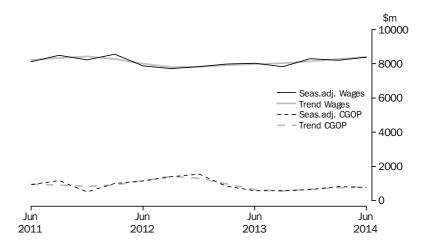


In volume terms, the trend estimate for sales of goods and services rose 2.1% this quarter. The seasonally adjusted estimate rose 3.3%.

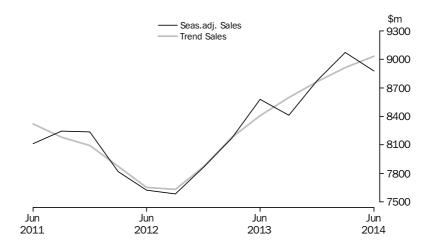


FINANCIAL AND
INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 7.3% this quarter. The seasonally adjusted estimate fell 5.0%. In current price terms, the trend estimate for wages and salaries rose 1.5% this quarter. The seasonally adjusted estimate rose 2.1%.

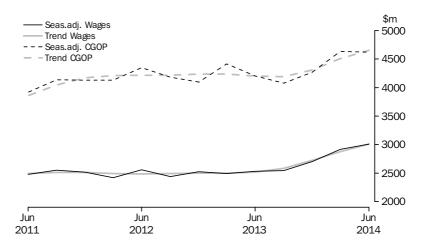


In volume terms, the trend estimate for sales of goods and services rose 1.4% this quarter. The seasonally adjusted estimate fell 2.2%.

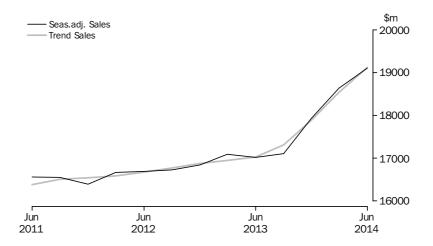


RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits rose 3.2% this quarter. The seasonally adjusted estimate fell 0.3%. In current price terms, the trend estimate for wages and salaries rose 4.6% this quarter. The seasonally adjusted estimate rose 3.1%.

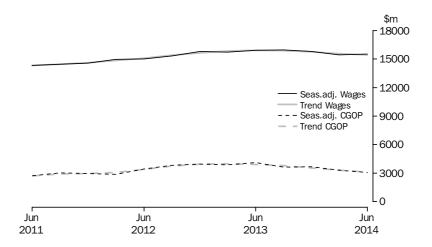


In volume terms, the trend estimate for sales of goods and services rose 3.1% this quarter. The seasonally adjusted estimate rose 2.5%.

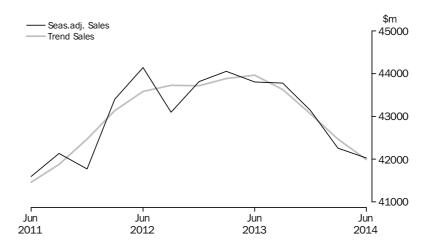


PROFESSIONAL,
SCIENTIFIC AND
TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits fell 5.8% this quarter. The seasonally adjusted estimate fell 7.2%. In current price terms, the trend estimate for wages and salaries fell 0.9% this quarter. The seasonally adjusted estimate rose 0.7%.

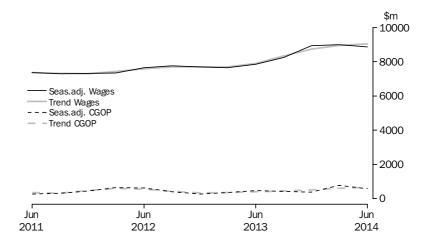


In volume terms, the trend estimate for sales of goods and services fell 1.1% this quarter. The seasonally adjusted estimate fell 0.5%.

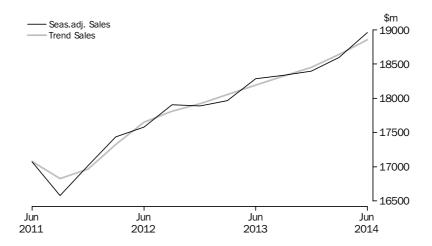


ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 12.0% this quarter. The seasonally adjusted estimate fell 25.5%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate fell 1.4%.



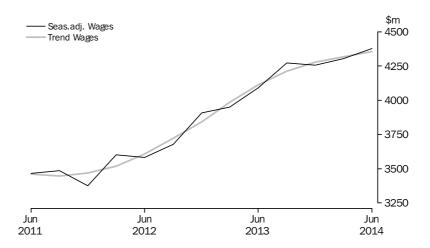
In volume terms, the trend estimate for sales of goods and services rose 1.2% this quarter. The seasonally adjusted estimate rose 2.0%.



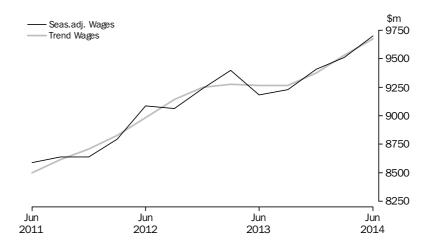
ANALYSIS BY INDUSTRY continued

EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 0.9% this quarter. The seasonally adjusted estimate rose 1.8%.

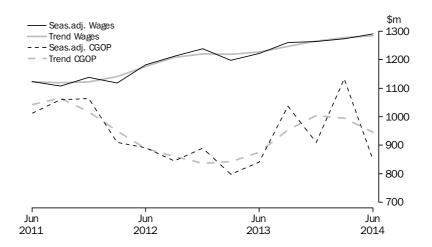


HEALTH CARE AND SOCIAL ASSISTANCE In current price terms, the trend estimate for wages and salaries rose 1.5% this quarter. The seasonally adjusted estimate rose 2.0%.

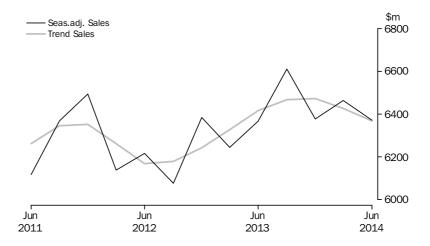


ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits fell 5.0% this quarter. The seasonally adjusted estimate fell 25.0%. In current price terms, the trend estimate for wages and salaries rose 0.6%. The seasonally adjusted estimate rose 1.3%.

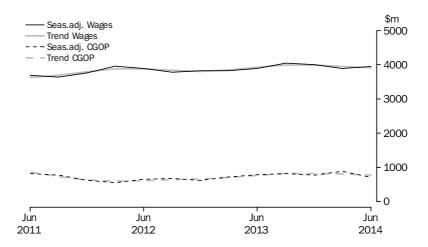


In volume terms, the trend estimate for sales of goods and services fell 0.9% this quarter. The seasonally adjusted estimate fell 1.4%.

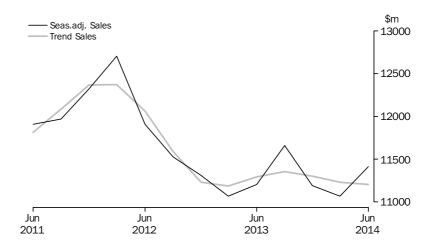


OTHER SERVICES

In current prices, the trend estimate for company gross operating profits fell 4.2% this quarter. The seasonally adjusted estimate fell 20.8%. In current price terms, the trend estimate for wages and salaries fell 1.0% this quarter. The seasonally adjusted estimate rose 1.3%.



In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 3.1%.



			Electricity, gas, water and	Wholesale	Retail	Accommodation and food	
	Mining	Manufacturing	waste services	trade	trade	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •
			'	ORIGINAL			
2011–12							
June	16 886	47 992	748	54 651	31 842	1 285	154 528
2012-13							
September	18 453	48 335	770	55 223	33 250	1 165	158 387
December	17 849	47 405	733	56 256	33 740	1 188	158 464
March	18 296	48 696	744	53 946	33 457	1 094	157 544
June	18 531	48 421	728	54 104	32 287	1 092	156 457
2013-14							
September	19 453	47 419	696	54 050	33 891	1 178	157 930
December	18 502	46 872	701	54 904	33 434	1 083	156 811
March	18 028	45 809	838	53 726	32 521	1 232	153 451
June	18 989	45 672	775	53 835	31 604	1 325	153 334
			• • • • • • • • •				• • • • • • • • • • •
			SEASON	NALLY ADJUST	ΓED		
2011–12							
June	17 030	47 839	745	54 757	32 675	1 278	155 475
2012-13							
September	18 154	48 318	755	54 667	32 721	1 195	157 011
December	18 123	47 959	756	54 851	33 241	1 149	157 345
March	18 223	48 344	739	53 719	33 613	1 111	157 052
June	18 611	48 329	725	54 131	33 186	1 085	157 426
2013–14							
September	19 140	47 385	685	53 509	33 357	1 207	156 568
December	18 796	47 414	723	53 519	32 910	1 049	155 660
March	17 984	45 483	831	53 542	32 648	1 249	153 000
June	19 036	45 616	772	53 827	32 533	1 319	154 300
Julie	19 030	45 010	112	33 621	32 333	1 319	134 300
• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
				TREND			
2011–12							
June	17 032	48 489	759	54 487	32 820	1 270	156 020
	17 032	40 409	159	34 461	32 620	1270	156 020
2012–13							
September	17 874	48 102	752	54 792	32 877	1 196	156 788
December	18 203	48 125	751	54 573	33 164	1 141	157 218
March	18 394	48 253	738	54 167	33 407	1 119	157 392
June	18 698	48 149	711	53 837	33 408	1 114	157 239
2013-14							
September	18 828	47 685	710	53 611	33 204	1 118	156 461
December	18 694	46 877	741	53 561	32 952	1 154	155 256
March	18 564	46 075	778	53 586	32 713	1 215	154 179
June	18 551	45 387	806	53 741	32 470	1 286	153 423

⁽a) Reference year for chain volume estimates is 2011-12

			Electricity, gas, water and	Accommodation Wholesale Retail and foo			
	Mining	Manufacturing	waste services	trade	trade	services	Total
	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • •	• • • • • • • • •	0.0		• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
			ÜR	IGINAL			
2011–12 June	6.0	-4.0	-5.0	1.4	-3.2	-2.5	-1.0
	6.0	-4.0	-5.0	1.4	-3.2	-2.5	-1.0
2012–13	9.3	0.7	2.0	1.0	4.4	-9.4	2.5
September December	9.3 -3.3	0.7 -1.9	2.9 -4.7	1.0	4.4 1.5	-9.4 2.0	2.5 0.0
March	-3.3 2.5	-1.9 2.7	-4.7 1.5	-4.1	-0.8	-7.9	-0.6
June	1.3	-0.6	-2.2	0.3	-0.8 -3.5	-7.9 -0.2	-0.6 -0.7
	1.3	-0.0	-2.2	0.5	-3.3	-0.2	-0.1
2013–14							
September	5.0	-2.1	-4.4	-0.1	5.0	7.9	0.9
December	-4.9	-1.2	0.7	1.6	-1.4	-8.1	-0.7
March	-2.6	-2.3	19.6	-2.1	-2.7	13.8	-2.1
June	5.3	-0.3	-7.5	0.2	-2.8	7.6	-0.1
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			SEASONAL	LY ADJUST	ED		
2011–12							
June	7.8	-3.7	-4.9	2.3	-1.2	-4.3	0.1
2012–13							
September	6.6	1.0	1.4	-0.2	0.1	-6.5	1.0
December	-0.2	-0.7	0.0	0.3	1.6	-3.8	0.2
March	0.6	0.8	-2.3	-2.1	1.1	-3.4	-0.2
June	2.1	0.0	-1.8	0.8	-1.3	-2.3	0.2
2013–14							
September	2.8	-2.0	-5.6	-1.1	0.5	11.2	-0.5
December	-1.8	0.1	-5.5 5.5	0.0	-1.3	-13.1	-0.6
March	-4.3	-4.1	14.9	0.0	-0.8	19.1	-1.7
June	5.9	0.3	-7.1	0.5	-0.4	5.6	0.8
			Т	REND			
2011–12							
June	8.1	-1.0	-2.7	1.8	-0.4	-7.7	0.9
2012–13							
September	4.9	-0.8	-0.9	0.6	0.2	-5.9	0.5
December	1.8	0.0	-0.1	-0.4	0.9	-4.6	0.3
March	1.0	0.3	-1.7	-0.7	0.7	-1.9	0.1
June	1.7	-0.2	-3.7	-0.6	0.0	-0.4	-0.1
2013-14							
September	0.7	-1.0	-0.1	-0.4	-0.6	0.4	-0.5
December	-0.7	-1.7	4.4	-0.1	-0.8	3.2	-0.8
March	-0.7	-1.7	5.0	0.0	-0.7	5.3	-0.7
June	-0.1	-1.5	3.6	0.3	-0.7	5.8	-0.5

⁽a) Reference year for chain volume estimates is 2011-12

			Electricity,			Accommodation	
			gas, water and	Wholesale	Retail	and food	
	Mining	Manufacturing	waste services	trade	trade	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • • • •		RIGINAL	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			C	RIGINAL			
2011–12							
June	16 134	47 987	766	49 551	31 943	1 298	147 680
2012-13							
September	16 782	47 758	800	49 928	33 412	1 186	149 867
December	15 939	47 100	796	51 481	33 928	1 227	150 472
March	16 426	48 572	824	49 548	33 406	1 132	149 909
June	16 310	48 461	806	49 682	32 316	1 122	148 697
2013-14							
September	17 946	48 218	776	51 478	34 381	1 222	154 021
December	17 045	47 744	806	52 468	34 077	1 142	153 283
March	16 934	47 575	972	51 795	33 341	1 304	151 921
June	16 234	47 270	913	50 645	32 447	1 390	148 900
	• • • • • • • •	• • • • • • • • • • • • • • • • • • • •	SEASON	ALLY ADJUST	F D		• • • • • • • • • • • • • • • • • • • •
			SLASON	ALLI ADJUST	LD		
2011-12							
June	16 072	47 821	764	50 393	32 778	1 290	149 117
2012-13							
September	16 359	47 743	785	49 895	32 881	1 217	148 879
December	16 280	47 638	821	50 465	33 426	1 187	149 818
March	16 563	48 153	818	49 802	33 563	1 149	150 047
June	16 269	48 348	802	50 446	33 215	1 116	150 196
	10 203	40 040	002	30 440	33 213	1110	130 130
2013–14							
September	17 482	48 197	763	51 450	33 839	1 252	152 982
December	17 405	48 299	831	51 445	33 544	1 106	152 630
March	17 064	47 160	963	52 104	33 472	1 322	152 084
June	16 216	47 171	909	51 381	33 402	1 384	150 462
		• • • • • • • • • •					
				TREND			
2011–12							
June	15 887	48 254	773	49 938	32 881	1 289	149 022
2012-13							
September	16 309	47 751	789	50 224	33 020	1 221	149 313
December	16 373	47 728	811	50 125	33 259	1 173	149 470
March	16 415	48 048	811	50 157	33 444	1 155	150 030
June	16 727	48 307	790	50 547	33 537	1 151	151 058
2013-14							
September	17 169	48 301	798	51 119	33 581	1 163	152 131
December	17 270	47 952	847	51 631	33 585	1 210	152 495
March	16 989	47 508	904	51 888	33 509	1 281	152 080
June	16 430	47 076	951	51 552	33 361	1 360	150 731
•		· · ·		-			-



SALES OF GOODS AND SERVICES, Chain volume measures(a)

			Eleatricite.					T
			Electricity,		Wholesale	Retail	ccommodation and food	Transport,
	Mining	Manufacturing	gas, water and waste services	Construction	trade	trade	services	postal and warehousing
	wiiiiiig	Manufacturing	waste services	Construction	uaue	trade	Services	wareriousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2011–12								
June	55 050	90 352	13 141	65 807	107 965	84 336	18 065	30 584
2012–13								
September	55 825	92 897	14 313	63 880	111 569	84 608	19 086	30 514
December	56 838	94 064	12 608	67 910	111 309	93 630	19 817	31 895
March	53 214	84 254	12 190	57 037	104 209	93 030 83 701	18 252	29 736
June	59 508	89 251	12 675	65 354	109 836	85 701 85 715	18 052	30 121
	39 300	09 231	12 013	03 334	109 030	05 115	10 032	30 121
2013–14								
September	62 566	90 924	12 882	64 745	107 524	86 264	18 501	30 520
December	65 999	93 116	11 479	68 861	110 598	95 461	19 423	31 034
March	61 008	83 452	11 687	61 990	102 739	84 171	18 424	28 478
June	67 443	88 939	12 150	71 945	108 309	86 392	18 937	29 272
• • • • • • • • • •								
			SEAS	ONALLY ADJU	JSTED			
2011-12								
June	53 946	90 322	12 951	63 308	108 093	86 212	18 720	30 980
2012-13								
September	55 014	91 033	13 392	63 689	110 546	85 969	19 079	30 329
December	54 965	90 665	13 119	64 711	110 804	86 491	18 770	30 682
March	56 882	89 479	12 735	62 820	108 974	87 644	18 668	30 775
June	58 359	89 260	12 517	62 947	109 075	87 638	18 694	30 463
	35 333	00 200	12 01.	02 0	200 0.0	0. 000	10 00 .	00 .00
2013–14	04 704	00.450	40.040	04.540	400.000	07.000	40.400	
September	61 721	89 156	12 046	64 518	106 606	87 632	18 483	30 363
December	63 746	89 695	11 965	65 624	107 615	88 133	18 408	29 877
March	65 199	88 568	12 229	68 284	106 829	88 114	18 855	29 500
June	66 229	88 968	11 999	69 352	108 147	88 349	19 601	29 558
				TREND				
2011–12								
June	54 172	91 059	13 140	63 363	108 098	86 084	18 795	30 366
2012-13								
September	(b) 54 616	90 754	(b) 13 185	63 880	109 977	86 207	18 875	30 646
December	55 346	90 317	13 112	63 786	110 504	86 688	18 845	30 694
March	56 696	89 773	12 814	63 370	109 626	87 260	18 731	30 646
June	58 824	89 339	12 411	63 275	108 382	87 670	18 580	30 568
			-					
2013–14	64 200	90.050	10.150	64.000	107 110	07 025	10 472	20.252
September	61 380	89 252	12 152	64 208	107 442	87 835	18 473	30 252
December	63 530	89 203	12 065	66 034	107 167	87 974	18 583	29 912
March	65 171	89 017	12 061	67 821	107 311	88 178	18 919	29 636
June	66 282	88 827	12 087	69 342	107 823	88 355	19 363	29 437

⁽a) Reference year for chain volume estimates is 2011-12 (b) Break in series between this quarter and preceding quarter.



	Information media and tele-	Financial and insurance	Rental, hiring and real	Professional, scientific and	Administrative and support	Arts and recreation	Other			
	communications	services(b)	estate services	technical services	services	services	services			
	\$m	\$m	\$m	\$m	\$m	\$m	\$m			
ODIOUNAL										
			ORIG	SINAL						
2011–12										
June	17 935	7 737	16 592	44 971	17 388	6 169	11 961			
2012-13										
September	17 273	7 543	16 844	43 470	17 863	6 072	11 711			
December	17 600	8 419	17 383	46 000	18 547	6 604	11 468			
March	16 627	7 534	16 523	40 659	17 534	6 095	10 672			
June	17 308	8 690	16 973	44 629	18 092	6 290	11 269			
2013-14										
September	16 939	8 351	17 166	44 116	18 283	6 614	11 856			
December	17 268	9 411	18 484	45 254	19 078	6 601	11 342			
March	16 875	8 364	18 029	39 038	18 145	6 316	10 663			
June	18 270	8 986	19 065	42 871	18 755	6 282	11 483			
			SEASONALL	Y ADJUSTED						
		·	O L NO O IVNE L	1 ADJOOTED						
2011-12										
June	17 665	7 623	16 695	44 140	17 577	6 215	11 906			
2012-13										
September	17 382	7 586	16 724	43 101	17 904	6 077	11 525			
December	17 217	7 868	16 844	43 810	17 888	6 385	11 312			
March	17 168	8 169	17 090	44 046	17 966	6 245	11 069			
June	17 037	8 578	17 015	43 801	18 284	6 366	11 206			
2013–14										
September	17.052	0 /12	17 105	12 775	18 336	6 611	11 659			
December	17 053 16 905	8 413 8 776	17 105 17 930	43 775 43 136	18 393	6 378	11 190			
	17 415	9 074	18 638	42 257			11 190			
March June	17 989	8 877	19 104	42 025	18 593 18 956	6 463 6 371				
Julie	11 909	0011	19 104	42 023	16 930	03/1	11 412			
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •			
			TRE	END						
2011 12										
2011–12	17 603	7 652	16 672	43 582	17 652	6 168	12 062			
June	17 003	7 652	10 072	43 362	17 052	0 100	12 002			
2012–13										
September	17 413	7 631	16 772	43 725	17 809	6 180	11 588			
December	17 243	7 872	16 877	43 716	17 921	6 243	11 230			
March	17 136	8 177	16 949	43 881	18 053	6 327	11 186			
June	17 041	8 408	17 029	43 959	18 194	6 415	11 293			
2013-14										
September	16 968	8 597	17 308	43 622	18 321	6 468	11 354			
December	17 106	8 763	17 880	43 064	18 452	6 472	11 304			
March	17 423	8 912	18 542	42 470	18 635	6 426	11 232			
June	17 781	9 033	19 118	41 987	18 852	6 367	11 207			

⁽a) Reference year for chain volume estimates is 2011-12 (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

			Electricity,			A	ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • •	• • • • • • • • •	• • • • • • • • • •	ODICINAL	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •
2011 12				ORIGINAL				
2011–12 June	8.8	4.0	5.8	15.2	6.5	2.6	-1.4	7.0
2012–13								
September	1.4	2.8	8.9	-2.9	3.3	0.3	5.6	-0.2
December	1.8	1.3	-11.9	6.3	2.2	10.7	3.8	4.5
March	-6.4	-10.4	-3.3	-16.0	-8.6	-10.6	-7.9	-6.8
June	11.8	5.9	4.0	14.6	5.4	2.4	-1.1	1.3
2013–14								
September	5.1	1.9	1.6	-0.9	-2.1	0.6	2.5	1.3
December	5.5	2.4	-10.9	6.4	2.9	10.7	5.0	1.7
March	-7.6	-10.4	1.8	-10.0	-7.1	-11.8	-5.1	-8.2
June	10.5	6.6	4.0	16.1	5.4	2.6	2.8	2.8
• • • • • • • • • •	• • • • • •	• • • • • • • • • •				• • • • • • • • •	• • • • • • • • •	• • • • • • • • •
			SEAS	SONALLY ADJ	USTED			
2011–12								
June	0.0	-2.1	-0.2	0.6	2.7	0.2	0.2	4.7
2012-13								
September	2.0	0.8	3.4	0.6	2.3	-0.3	1.9	-2.1
December	-0.1	-0.4	-2.0	1.6	0.2	0.6	-1.6	1.2
March	3.5	-1.3	-2.9	-2.9	-1.7	1.3	-0.5	0.3
June	2.6	-0.2	-1.7	0.2	0.1	0.0	0.1	-1.0
2013-14								
September	5.8	-0.1	-3.8	2.5	-2.3	0.0	-1.1	-0.3
December	3.3	0.6	-0.7	1.7	0.9	0.6	-0.4	-1.6
March	2.3	-1.3	2.2	4.1	-0.7	0.0	2.4	-1.3
June	1.6	0.5	-1.9	1.6	1.2	0.3	4.0	0.2
		• • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				TREND				
2011–12								
June	0.3	-0.6	0.8	0.6	2.1	0.0	0.2	1.5
2012-13								
September	(b)na	-0.3	(b)na	0.8	1.7	0.1	0.4	0.9
December	1.3	-0.5	-0.6	-0.1	0.5	0.6	-0.2	0.2
March	2.4	-0.6	-2.3	-0.7	-0.8	0.7	-0.6	-0.2
June	3.8	-0.5	-3.1	-0.2	-1.1	0.5	-0.8	-0.3
2013-14								
September	4.3	-0.1	-2.1	1.5	-0.9	0.2	-0.6	-1.0
December	3.5	-0.1	-0.7	2.8	-0.3	0.2	0.6	-1.1
March	2.6	-0.2	0.0	2.7	0.1	0.2	1.8	-0.9
June	1.7	-0.2	0.2	2.2	0.5	0.2	2.3	-0.7

na not available

⁽b) Break in series between this quarter and preceeding quarter.

⁽a) Reference year for chain volume estimates is 2011-12



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) $\it continued$

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			ORIG	SINAL			
2011-12							
June	4.2	7.3	3.1	12.3	2.2	3.1	-2.5
2012-13							
September	-3.7	-2.5	1.5	-3.3	2.7	-1.6	-2.1
December	1.9	11.6	3.2	5.8	3.8	8.8	-2.1
March	-5.5	-10.5	-4.9	-11.6	-5.5	-7.7	-6.9
June	4.1	15.3	2.7	9.8	3.2	3.2	5.6
2013-14							
September	-2.1	-3.9	1.1	-1.2	1.1	5.2	5.2
December	1.9	12.7	7.7		4.4	-0.2	-4.3
March	-2.3	-11.1	-2.5	-13.7	-4.9	-4.3	-6.0
June	8.3	7.4	5.7	9.8	3.4	-0.5	7.7
			SEASONALL	Y ADJUSTED			
		·	327133117122				
2011-12							
June	-0.7	-2.5	0.2	1.7	0.8	1.3	-6.3
2012-13							
September	-1.6	-0.5	0.2	-2.4	1.9	-2.2	-3.2
December	-0.9	3.7	0.7	1.6	-0.1	5.1	-1.8
March	-0.3	3.8	1.5	0.5	0.4	-2.2	-2.1
June	-0.8	5.0	-0.4	-0.6	1.8	1.9	1.2
2013-14							
September	0.1	-1.9	0.5	-0.1	0.3	3.8	4.0
December	-0.9	4.3	4.8	-1.5	0.3	-3.5	-4.0
March	3.0	3.4	3.9	-2.0	1.1	1.3	-1.1
June	3.3	-2.2	2.5	-0.5	2.0	-1.4	3.1
• • • • • • • • • • • • • • • • • • • •		• • • • • • • • • • •	TDI	END		• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			11(1	LIND			
2011–12							
June	-1.2	-2.8	0.5	1.1	1.9	-1.5	-2.5
2012–13							
September	-1.1	-0.3	0.6	0.3	0.9	0.2	-3.9
December	-1.1 -1.0	3.2	0.6	0.0	0.6	1.0	-3.1
March	-0.6	3.9	0.4		0.7	1.3	-0.4
June	-0.6	2.8	0.5	0.2	0.8	1.4	1.0
2013–14							
September	-0.4	2.2	1.6	-0.8	0.7	0.8	0.5
December	0.8	1.9	3.3		0.7	0.1	-0.4
March	1.9	1.7	3.7		1.0	-0.7	-0.4 -0.6
June	2.1	1.4	3.1		1.2	-0.9	-0.2
2 20			3.1			3.0	··-

⁽a) Reference year for chain volume estimates is 2011-12 (b) See paragraph 7 of Explanatory Notes for limited scope and

See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Current prices

			Electricity,				ccommodation	Transport,
	Mining	Manufacturing	gas, water and	Construction	Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2011–12								
June	52 535	90 473	13 549	66 412	109 179	84 572	18 184	30 611
2012-13								
September	50 577	91 716	15 964	64 747	110 316	85 014	19 366	30 900
December	50 235	93 792	14 761	69 155	113 217	93 966	20 377	32 596
March	47 243	84 330	14 456	58 416	104 439	83 230	18 795	30 873
June	51 234	89 379	15 005	67 296	110 822	85 569	18 496	31 310
2013-14								
September	56 269	92 460	15 699	67 120	112 594	86 842	19 115	32 223
December	59 085	95 136	13 983	71 680	115 231	96 532	20 350	33 333
March	55 712	87 007	14 412	64 856	108 871	85 347	19 374	30 698
June	54 552	92 427	14 902	75 659	113 056	87 827	19 801	31 629
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	0.540		LOTED	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
			SEAS	ONALLY ADJU	JSIED			
2011–12								
June	51 866	90 410	13 356	63 908	109 158	86 281	18 827	30 986
2012–13	40 EE1	90.946	14047	C4 EE1	100 005	06.400	10 202	20.700
September December	49 551 49 114	89 846 90 360	14 947 15 362	64 551 65 905	108 885 110 160	86 483 86 762	19 323 19 337	30 709 31 289
March	49 114	89 575	15 073	64 320	109 233	87 267	19 235	32 026
June	50 860	89 368	14 826	64 821	110 178	87 308	19 134	31 675
	30 000	05 500	14 020	0+ 021	110 170	07 300	10 104	31013
2013–14	== 00=	00.070	44.000	00.070	444.055	00.004	40.040	00.040
September	55 035	90 678	14 686	66 879	111 257	88 334	19 048	32 043
December	57 704	91 576	14 570	68 321	112 276	89 117	19 333	32 003
March	58 763	92 314	15 056	71 415	113 555	89 499	19 841	31 828
June	54 390	92 472	14 721	72 936	112 839	89 621	20 465	31 996
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				TREND				
0044 40								
2011–12	E0 400	00.705	10 110	62.004	100.074	00.005	40.000	20 500
June	50 422	90 765	13 442	63 924	108 274	86 205	18 983	30 596
2012–13								
September	(a)50 273	90 214	(a) 14 917	64 762	109 417	86 512	19 194	31 013
December	49 277	89 784	15 189	64 968	109 488	86 798	19 304	31 370
March	49 574	89 659	15 124	64 886	109 841	87 097	19 248	31 692
June	51 726	89 800	14 853	65 176	110 209	87 591	19 110	31 930
2013-14								
September	54 898	90 502	14 696	66 516	111 152	88 285	19 114	31 956
December	57 016	91 466	14 733	68 760	112 332	88 954	19 400	31 945
March	57 355	92 177	14 806	70 962	113 211	89 449	19 851	31 948
June	56 444	92 647	14 859	72 875	113 161	89 770	20 358	31 916

⁽a) Break in series between this quarter and preceding quarter.



SALES OF GOODS AND SERVICES, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
			ORIG	SINAL			
2011–12							
June	17 946	7 770	16 625	45 216	17 551	6 188	12 032
2012-13							
September	17 263	7 681	16 902	44 032	18 267	6 170	11 897
December	17 820	8 590	17 505	46 840	19 076	6 731	11 732
March	16 834	7 717	16 672	41 472	18 089	6 225	10 981
June	17 599	8 936	17 151	45 624	18 688	6 443	11 622
2013-14							
September	17 207	8 688	17 412	45 277	19 070	6 860	12 342
December	17 644	9 866	18 785	46 827	19 975	6 899	11 816
March	17 331	8 819	18 362	40 493	19 052	6 634	11 174
June	18 381	9 519	19 515	44 531	19 738	6 623	12 063
				• • • • • • • • • • •			
		:	SEASONALL	Y ADJUSTED			
2011–12							
June	17 652	7 656	16 744	44 352	17 717	6 275	11 975
2012-13							
September	17 423	7 725	16 728	43 614	18 325	6 159	11 707
December	17 425	8 028	16 991	44 731	18 410	6 454	11 571
March	17 370	8 368	17 250	44 884	18 526	6 416	11 389
June	17 276	8 821	17 238	44 750	18 865	6 544	11 557
2013-14							
September	17 376	8 752	17 279	44 874	19 141	6 849	12 137
December	17 287	9 200	18 242	44 703	19 263	6 606	11 658
March	17 864	9 567	18 978	43 822	19 515	6 839	11 597
June	18 026	9 403	19 592	43 679	19 931	6 735	11 987
			TRI	END			
2011–12		_			,		
June	17 616	7 702	16 717	43 877	17 844	6 218	12 152
2012-13							
September	17 484	7 743	16 830	44 279	18 180	6 255	11 760
December	17 393	8 033	16 988	44 488	18 418	6 345	11 479
March	17 350	8 379	17 113	44 766	18 620	6 472	11 504
June	17 299	8 663	17 226	44 943	18 837	6 600	11 673
2013-14							
September	17 308	8 933	17 529	44 805	19 078	6 692	11 792
December	17 479	9 180	18 160	44 494	19 312	6 746	11 791
March	17 738	9 396	18 908	44 065	19 566	6 756	11 762
June	17 999	9 570	19 625	43 590	19 839	6 753	11 772

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • •			• • • • • • • •	• • • • • • •	• • • • • •	• • • • • • •
			ORI	GINAL				
2011–12								
June	177 235	139 091	114 626	36 294	98 557	8 664	6 277	8 099
2012–13								
September	176 088	138 857	118 594	36 070	98 618	8 330	7 310	6 945
December	182 646	147 267	123 273	37 017	102 318	8 522	7 813	7 536
March	166 547	132 729	108 502	34 330	96 098	8 642	6 690	6 234
June	177 456	139 649	116 357	36 546	102 016	8 424	7 908	6 819
2013–14								
September	182 706	142 224	119 557	37 742	103 506	8 510	8 341	6 592
December	190 611	148 765	123 676	40 462	109 514	9 155	8 277	6 621
March	179 937	134 387	110 961	36 980	104 010	8 707	7 303 8 007	5 857
June	190 411	141 901	117 589	38 552	108 969	8 239	8 00 1	6 556
• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •
		:	SEASONALI	Y ADJUS	TED			
2011 12								
2011–12	177 192	120 006	114 907	36 174	98 264	8 754	6 489	7 803
June	177 192	138 896	114 907	30 174	96 204	6 / 34	0 409	1 603
2012–13								
September	174 438	138 176	115 861	36 157	98 159	8 521	6 942	6 871
December	175 676	140 617	117 317	35 699	99 072	8 275	7 356	7 380
March	175 182	140 225	116 737	35 685	100 157	8 608	7 293	6 711
June	177 326	139 560	116 845	36 436	101 699	8 519	8 177	6 564
2013–14								
September	181 082	141 487	116 880	37 827	103 010	8 711	7 913	6 529
December	183 456	141 913	117 578	38 982	106 056	8 888	7 797	6 461
March	189 120	142 051	119 247	38 477	108 412	8 669	7 961	6 326
June	190 247	141 901	118 261	38 439	108 622	8 333	8 283	6 304
• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •
			TR	END				
2011 12								
2011–12 June	176 588	137 668	115 757	35 998	97 044	8 663	6 708	7 481
	170 300	137 000	113 / 3/	33 996	37 044	0 000	0 100	7 401
2012–13	4=====	100 110	445.050			0.544		
September	175 722	139 113	115 953	36 060	98 290	8 511	6 885	7 298
December	174 889	139 861	116 651	35 774	99 284	8 435	7 216	7 054
March June	175 656 177 540	140 078 140 457	116 954 116 811	35 841 36 627	100 106 101 546	8 460 8 600	7 605 7 855	6 813 6 635
	177 540	140 457	110 011	30 027	101 540	8 000	1 655	0 033
2013–14	400 504	444.005	447.000	07.750	400 == 4	0 = 4.5	7.00:	0.40
September	180 581	141 032	117 098	37 759	103 571	8 746	7 934	6 481
December March	184 330	141 738	117 818	38 469	105 794	8 754 8 648	7 929	6 439
June	187 812 190 986	142 050 142 036	118 439 118 895	38 671 38 589	107 747 109 388	8 648 8 461	7 990 8 173	6 362 6 287
Julie	T90 900	142 000	110 090	30 309	109 200	0 401	0 113	0 201

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.



SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •
2011–12								
June	4.7	8.2	6.4	5.5	9.1	-0.9	1.3	15.9
2012-13								
September	-0.6	-0.2	3.5	-0.6	0.1	-3.9	16.5	-14.2
December	3.7	6.1	3.9	2.6	3.8	2.3	6.9	8.5
March	-8.8	-9.9	-12.0	-7.3	-6.1	1.4	-14.4	-17.3
June	6.6	5.2	7.2	6.5	6.2	-2.5	18.2	9.4
2013-14								
September	3.0	1.8	2.8	3.3	1.5	1.0	5.5	-3.3
December	4.3	4.6	3.4	7.2	5.8	7.6	-0.8	0.4
March	-5.6	-9.7	-10.3	-8.6	-5.0	-4.9	-11.8	-11.5
June	5.8	5.6	6.0	4.3	4.8	-5.4	9.6	11.9
• • • • • • • • • •	• • • • • • •	• • • • • • •				• • • • • • • • •	• • • • • • • •	• • • • • • • •
			SEASO	NALLY ADJ	USTED			
2011–12								
June	-0.6	2.4	-1.0	1.3	4.3	0.3	-3.9	4.2
2012-13								
September	-1.6	-0.5	0.8	0.0	-0.1	-2.7	7.0	-11.9
December	0.7	1.8	1.3	-1.3	0.9	-2.9	6.0	7.4
March	-0.3	-0.3	-0.5	0.0	1.1	4.0	-0.9	-9.1
June	1.2	-0.5	0.1	2.1	1.5	-1.0	12.1	-2.2
2013-14								
September	2.1	1.4	0.0	3.8	1.3	2.2	-3.2	-0.5
December	1.3	0.3	0.6	3.1	3.0	2.0	-1.5	-1.0
March	3.1	0.1	1.4	-1.3	2.2	-2.5	2.1	-2.1
June	0.6	-0.1	-0.8	-0.1	0.2	-3.9	4.0	-0.4
• • • • • • • • •	• • • • • • •	• • • • • •	• • • • • • • • • •	TREND	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •
2011 12								
2011–12 June	-0.1	0.8	-0.2	1.3	1.2	-1.5	1.1	-1.4
2012–13								
September	-0.5	1.1	0.2	0.2	1.3	-1.8	2.6	-2.5
December	-0.5 -0.5	0.5	0.6	-0.8	1.0	-0.9	4.8	-3.3
March	0.4	0.2	0.3	0.2	0.8	0.3	5.4	-3.4
June	1.1	0.3	-0.1	2.2	1.4	1.7	3.3	-2.6
2013-14								
September	1.7	0.4	0.2	3.1	2.0	1.7	1.0	-2.3
December	2.1	0.5	0.6	1.9	2.1	0.1	-0.1	-0.7
March	1.9	0.2	0.5	0.5	1.8	-1.2	0.8	-1.2
June	1.7	0.0	0.4	-0.2	1.5	-2.2	2.3	-1.2

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

⁽b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.



COMPANY PROFITS BEFORE INCOME TAX, Current prices

			Electricity,			A	ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2011-12								
June	16 143	2 692	1 182	^3 540	4 011	2 922	^ 737	2 674
2012-13								
September	13 228	4 365	1 572	3 641	4 298	2 595	1 066	3 023
December	8 317	3 147	1 157	3 970	4 298	4 982	1 441	3 253
March	11 821	2 247	970	^3 098	3 672	2 486	862	2 509
June	14 562	^ 1 155	1 198	4 037	4 078	2 972	^ 638	2 487
2013–14								
September	15 075	6 001	1 784	3 732	^ 2 916	2 789	957	2 458
December	14 323	4 016	^ 607	4 649	3 629	4 904	934	2 775
March	13 436	4 266	1 384	3 138	^ 2 725	2 786	936	1 688
June	11 159	2 924	1 264	4 499	3 943	2 331	835	1 413
• • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	054	000101111 001	HOTED	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			SEA	SONALLY ADJ	USIED			
2011–12								
June	15 362	3 108	1 167	3 541	4 025	3 258	968	2 911
	10 002	0 200	1 10.	33.1	. 020	0 200	000	2 022
2012–13	40.055	0.500	4.450	0.404	4.005	0.440	4 00 4	0.070
September	12 255	3 536	1 150	3 421	4 205	3 119	1 004	2 878
December	8 780	3 080	1 556	3 483	3 888	3 359	1 242	2 708
March	12 764	2 522	1 094	3 925	4 162	3 135	889	3 039
June	13 954	1 376	1 209	3 959	4 088	3 346	869	2 689
2013–14								
September	13 895	4 816	1 289	3 564	2 824	3 352	898	2 342
December	15 210	3 919	825	4 067	3 227	3 298	738	2 313
March	14 392	4 770	1 544	3 996	3 212	3 494	961	2 052
June	10 714	3 539	1 291	4 351	3 940	2 644	1 065	1 517
				TREND				
2011–12								
June	13 817	3 343	1 223	3 301	4 175	3 222	1 013	2 706
2012-13								
September	11 884	3 298	1 286	3 436	4 061	3 221	1 067	2 848
December	11 013	2 836	1 286	3 654	4 107	3 223	1 065	2 909
March	11 683	2 427	1 290	3 769	4 047	3 257	998	2 838
June	13 431	2 646	1 180	3 841	3 721	3 288	884	2 695
2013–14								
September	14 749	3 581	1 117	3 833	3 287	3 371	816	2 486
December	14 526	4 289	1 178	3 910	3 136	3 361	854	2 181
March	13 573	4 338	1 262	4 093	3 356	3 194	925	1 952
June	12 338	3 896	1 344	4 253	3 663	2 960	1 011	1 827
			· ·					

estimate has a relative standard error of 10% to less than 25% and should be used with caution



COMPANY PROFITS BEFORE INCOME TAX, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$
				ORIGINAL				
2011–12								
June	-674	^ 1 628	3 203	^ 1 124	**110	537	^ 308	40 13
2012–13								
September	1 776	3 292	3 138	^ 2 934	**221	699	^ 846	46 69
December	3 250	^ 2 648	3 708	3 784	**127	784	^ 531	45 39
March	2 317	2 645	3 091	^ 2 444	**124	^ 534	^ 620	39 44
June	996	*-671	3 145	^ 4 258	**10	^ 456	^ 347	39 66
2013–14								
September	2 133	3 349	3 217	^ 2 803	^ 433	829	928	49 40
December	2 375	^ 1 855	4 309	5 254	**141	793	^ 570	51 13
March	3 143	2 599	3 482	^ 1 310	^ 547	824	^ 739	43 00
June	1 908	1 980	3 968	*1 981	**159	^ 452	^ 333	39 14
• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •			• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	
			SEASO	NALLY ADJUS	STED			
2011–12								
June	-742	1 628	3 412	1 307	297	654	564	41 46
2012–13								
September	1 924	3 292	3 270	2 594	115	621	625	44 01
December	3 141	2 648	2 951	3 215	41	678	538	41 30
March	2 340	2 645	3 527	3 169	117	593	577	44 49
June	933	-671	3 302	4 461	212	589	605	40 92
2013–14								
September	2 277	3 349	3 385	2 452	327	743	705	46 21
December	2 281	1 855	3 556	4 649	57	683	579	47 25
March	3 152	2 599	3 913	2 068	531	885	695	48 26
June	1 848	1 980	4 112	2 191	367	592	592	40 74
• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •		• • • • • • •
				TREND				
2011–12								
June	1 751	2 729	3 312	1 924	296	650	559	44 02
2012–13								
September	1 859	2 887	3 227	2 296	151	637	578	42 73
December	2 087	2 524	3 220	3 100	70	627	573	42 29
March	2 321	1 858	3 273	3 508	128	619	585	42 60
June	2 371	1 402	3 353	3 679	186	627	614	43 91
013-14								
September	2 462	1 766	3 433	3 677	228	692	647	46 14
December	2 520	2 294	3 603	3 313	276	750	648	46 83
March	2 499	2 415	3 863	2 766	348	748	637	45 96
June	2 370	2 071	4 045	2 335	419	700	616	43 84

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter

Accommodation Electricity, gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2011-12 -7.10.6 51.5 -0.5 38.5 June 19.3 14.8 -24.02012-13 September -18.162.1 33.0 2.9 7.2 -11.244.6 13.0 December -37.1-27.9 -26.49.0 0.0 92.0 35.2 7.6 March 42.1 -28.6-16.1-22.0-14.6-50.1-40.2-22.9June 23.2 -48.6 23.5 30.3 11.0 19.6 -25.9 2013-14 3.5 419.8 48.9 -7.5-28.5 -6.2 50.0 September -1.2December -5.0 -33.1 -66.0 24.6 24.5 75.8 -2.512.9 March -6.2 6.2 128.2 -32.5 -24.9-43.2 0.3 -39.2 June -16.9-31.5-8.7 43.4 44.7 -16.4-10.8 -16.3SEASONALLY ADJUSTED 2011-12 20.8 4.5 -5.9 -13.5-11.0 0.8 -3.324.9 June 2012-13 September -20.213.8 -1.4-3.44.5 -4.33.7 -1.1December -28.4-12.935.3 1.8 -7.57.7 23.7 -5.9 45.4 March -18.1-29.712.7 7.1 -6.7-28.512.2 June 9.3 -45.4 10.5 0.8 -1.86.7 -2.2-11.52013-14 -0.4250.1 6.6 -10.0-30.9 September 0.2 3.2 -12.9December 9.5 -18.6-36.014.1 14.3 -1.6-17.8-1.2-5.421.7 87.1 -1.7-0.56.0 30.2 -11.3 March June -25.6 -25.8-16.48.9 22.7 -24.310.8 -26.0TREND 2011-12 -2.5-0.6 June -14.63.1 -6.5 0.3 4.2 6.7 2012-13 September -14.0-1.45.2 4.1 -2.70.0 5.3 5.3 December -7.3-14.0-0.16.3 1.1 0.1 -0.2 2.1 March 6.1 -14.40.3 3.1 -1.51.1 -6.3-2.4June 15.0 9.0 -8.5 1.9 -8.1 0.9 -11.42013-14 September 9.8 35.4 -5.4-0.2 -11.7 2.5 -7.8 -7.7 December -1.519.7 5.4 2.0 -4.6-0.3 4.7 -12.3March -6.6 1.2 7.2 4.7 7.0 -5.08.4 -10.5June -9.1-10.26.5 3.9 9.2 -7.39.2 -6.4



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services te	Professional, scientific and echnical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •
2011–12				ORIGINAL				
June	-138.4	-44.4	14.4	-8.8	-75.0	-9.7	-43.3	1.1
2012–13								
September	363.6	102.3	-2.0	161.0	101.0	30.1	174.4	16.3
December	83.0	-19.6	18.2	29.0	-42.3	12.2	-37.3	-2.8
March	-28.7	-0.1	-16.6	-35.4	-2.7	-31.9	16.8	-13.1
June	-57.0	-125.4	1.8	74.2	-91.6	-14.5	-44.0	0.6
2013-14								
September	114.1	598.9	2.3	-34.2	4 060.7	81.6	167.5	24.5
December	11.3	-44.6	34.0	87.5	-67.5	-4.3	-38.6	3.5
March	32.3	40.1	-19.2	-75.1	288.7	3.9	29.7	-15.9
June	-39.3	-23.8	13.9	51.2	-71.0	-45.1	-55.0	-9.0
			SEASO	NALLY ADJU	STED			
2011–12								
June	-141.1	-44.4	5.8	-32.4	-33.7	-0.4	11.8	-7.6
2012-13								
September	359.3	102.3	-4.2	98.5	-61.3	-5.0	10.8	6.2
December	63.3	-19.6	-9.8	23.9	-64.2	9.1	-13.9	-6.1
March	-25.5	-0.1	19.6	-1.4	183.6	-12.5	7.3	7.7
June	-60.1	-125.4	-6.4	40.8	81.5	-0.7	4.9	-8.0
2013-14								
September	144.1	598.9	2.5	-45.0	54.0	26.2	16.4	12.9
December	0.2	-44.6	5.1	89.6	-82.6	-8.2	-17.8	2.3
March	38.2	40.1	10.0	-55.5	834.2	29.7	20.1	2.1
June	-41.4	-23.8	5.1	5.9	-30.8	-33.1	-14.8	-15.6
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	TREND	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •
				IKLND				
2011–12 June	-1.6	35.7	1.3	0.0	-18.3	-8.7	7.1	-4.0
	-1.0	33.1	1.3	0.0	-10.3	-0.1	1.1	-4.0
2012–13	0.0	F 0	0.5	40.4	40.0	0.4	2.4	0.0
September	6.2	5.8	-2.5	19.4	-49.0 53.0	-2.1 1.5	3.4	-2.9 1.0
December March	12.2 11.2	-12.6 -26.4	-0.2 1.7	35.0 13.2	–53.9 83.7	−1.5 −1.4	-1.0 2.1	-1.0 0.7
June	2.1	-26.4 -24.5	2.4	4.9	45.2	1.4	5.0	3.1
2013–14								
September	3.8	25.9	2.4	-0.1	22.7	10.4	5.3	5.1
December	2.4	29.9	4.9	-9.9	21.2	8.3	0.2	1.5
March	-0.8	5.3	7.2	-16.5	26.0	-0.3	-1.8	-1.9
June	-5.1	-14.2	4.7	-15.6	20.4	-6.4	-3.2	-4.6

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

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COMPANY GROSS OPERATING PROFITS, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	ODICINAL	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL	-			
2011–12	00 007	F 000	0.504	4.400	4.055	0.040	4 4 7 7	4.000
June	20 627	5 898	2 594	4 166	4 855	3 643	1 177	4 989
2012–13	40.000	0 =04	0.045	4.0=0	4.045	2 224		
September	18 982	6 731	2 915	4 270	4 845	3 281	1 471	5 267
December March	17 208 18 001	6 717 5 459	2 542 2 389	4 527 ^ 3 612	5 080 4 464	5 684 3 207	*1 586 1 272	5 825 4 908
June	20 016	5 934	2 681	4 890	4 652	3 805	1 048	4 916
	20 010	0 00 1	2 001	1 000	1 002	0 000	1010	1010
2013–14 September	23 599	7 954	3 412	4 552	4 615	3 582	1 406	5 064
December	23 674	6 811	2 789	5 309	5 795	5 724	1 363	5 216
March	22 739	5 535	2 862	3 826	4 606	3 546	1 422	4 042
June	19 971	6 016	2 945	5 336	4 724	3 769	1 351	4 304
• • • • • • • • • • • • • • • • • • • •	• • • • • •	• • • • • • • • • • •	SFΔ	SONALLY AD	IIISTED	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •
			JLA	JONALLI AD	3031LD			
2011-12								
June	20 686	5 964	2 579	3 956	5 153	3 908	1 375	5 129
2012-13								
September	17 878	6 322	2 537	4 138	4 654	3 780	1 398	5 194
December	17 266	6 368	2 735	4 052	4 591	4 106	1 402	5 258
March	18 981	6 110	2 600	4 538	4 955	3 922	1 323	5 416
June	20 237	6 037	2 691	4 642	4 871	4 102	1 227	5 077
2013-14								
September	22 220	7 459	2 956	4 398	4 468	4 130	1 343	4 984
December	23 651	6 421	2 991	4 747	5 216	4 122	1 200	4 696
March	23 929	6 215	3 117	4 831	5 076	4 331	1 477	4 466
June	20 290	6 137	2 970	5 056	4 961	4 070	1 583	4 448
				TREND				
0044 40								
2011–12	10 402	6.040	2 500	2.010	4.020	2.014	1 400	E 111
June	19 403	6 240	2 598	3 919	4 939	3 914	1 422	5 111
2012–13								
September	18 226	6 215	2 609	4 031	4 786	3 908	1 401	5 228
December	17 881	6 162	2 616	4 244	4 744	3 947	1 364	5 297
March June	18 597 20 398	6 246 6 491	2 662 2 746	4 416 4 530	4 750 4 782	4 022 4 064	1 328 1 273	5 291 5 167
	20 000	0 401	2 140	4 550	7 102	4 004	1213	3 107
2013–14	22 272	6 700	0.000	4 507	4 00 4	4 404	4.050	4.027
September December	22 373 23 207	6 726 6 648	2 889 3 010	4 587 4 681	4 834 4 946	4 124 4 186	1 256 1 321	4 937 4 708
March	23 207 22 885	6 342	3 048	4 854	5 056	4 186	1 430	4 708 4 532
June	21 795	5 993	3 048	4 985	5 077	4 175	1 531	4 394
300		2 200	2 331	. 550	5 5.1	. 210	1 301	. 23 1

should be used with caution

estimate has a relative standard error of 10% to less than 25% and

* estimate has a relative standard error of 25% to 50% and should be used with caution



COMPANY GROSS OPERATING PROFITS, Current prices continued

		- · · ·	5	5 (; ,				
	Information media and tele-	Financial and insurance	Rental, hiring and real	Professional, scientific and	Administrative and support	Arts and recreation	Other	
	communications	services(a)		technical services	services	services	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
				ORIGINAL				
2011–12								
June	4 600	^1374	4 170	3 438	^ 455	771	^ 456	63 214
2012-13								
September	4 346	^ 1 450	4 319	4 031	^ 564	919	^ 893	64 285
December	4 753	^ 1 298	4 417	4 289	^ 323	1 007	^ 592	65 848
March	4 435	^ 820	4 095	3 316	**320	736	^ 724	57 758
June	4 956	^ 775	4 042	4 111	**321	700	^ 587	63 436
2013-14								
September	4 514	^ 640	4 202	3 812	^ 587	1 120	1 055	70 116
December	5 149	*411	4 603	^ 4 049	^ 435	1 033	^ 740	73 099
March	4 774	^ 803	4 297	^ 2 708	^ 740	1 066	^ 894	63 861
June	5 217	^ 966	4 455	^3 060	*426	700	^501	63 740
			SEASO	NALLY ADJU	STED			
2011–12								
June	4 423	1 144	4 347	3 430	615	891	654	64 254
2012-13								
September	4 553	1 405	4 183	3 826	399	845	671	61 783
December	4 540	1 541	4 096	3 957	274	890	618	61 694
March	4 628	837	4 415	3 876	368	799	722	63 490
June	4 764	574	4 201	4 106	481	840	788	64 639
2013-14								
September	4 736	586	4 077	3 621	429	1 036	826	67 270
December	4 928	646	4 268	3 651	393	909	773	68 612
March	4 976	820	4 630	3 304	781	1 132	890	69 975
June	5 015	779	4 618	3 064	582	849	705	65 127
				TREND				
2011–12								
2011–12 June	4 507	1 181	4 215	3 382	567	888	614	62 901
	4 307	1 101	4 213	3 382	307	888	014	02 901
2012–13	4 500	1 111	4.040	2 720	424	960	642	62.210
September	4 522	1 411	4 218	3 730	431	860 837	643	62 219
December	4 558	1 302	4 235	3 956	339	837	668	62 150
March	4 639 4 712	979 653	4 237 4 201	3 989 3 924	363 402	842 875	715 770	63 076 64 989
June	4 / 12	003	4 201	3 924	402	813	110	04 989
2013–14	4.000	E04	4.400	2.700	454	050	04.0	67.064
September	4 803	561	4 189	3 782	451	953	816	67 281
December	4 890	665	4 308	3 557	518	1 004	821	68 458
March	4 968	754	4 507	3 319	603	994	804	68 285
June	5 022	809	4 651	3 127	675	945	770	67 088

should be used with caution

with caution

estimate has a relative standard error of 10% to less than 25% and ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

estimate has a relative standard error of 25% to 50% and should be used (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter

			Elostrisit :				ooommodatia=	Transact
			Electricity, gas, water and		Wholesale	Retail	ccommodation and food	Transport, postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •		• • • • • • • • •
				ORIGINAL				
2011–12	40.0							
June	10.6	1.2	5.5	37.7	5.5	11.4	-17.4	9.9
2012–13								
September		14.1	12.3	2.5	-0.2	-9.9 -70.0	25.0	5.6
December	-9.3	-0.2	-12.8	6.0	4.8	73.2	7.8	10.6
March	4.6	-18.7	-6.0	-20.2	-12.1	-43.6	-19.8	-15.7
June	11.2	8.7	12.3	35.4	4.2	18.6	-17.6	0.2
2013–14	47.0	04.4	07.0	0.0	0.0	5 0	040	2.0
September		34.1	27.2	-6.9	-0.8	-5.8 50.0	34.2	3.0
December March	0.3 -3.9	−14.4 −18.7	-18.3 2.6	16.6 –27.9	25.6 –20.5	59.8 -38.0	–3.1 4.4	3.0 -22.5
June	-3.9 -12.2	-18.7 8.7	2.6	-27.9 39.5	-20.5 2.6	-38.0 6.3	4.4 -5.0	-22.5 6.5
June	12.2	0.1	2.5	33.3	2.0	0.5	5.0	0.5
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	0.54	CONALLY	HICTED	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
			SEA	SONALLY AD	JUSTED			
2011-12								
June	4.1	-8.7	-3.8	4.2	1.5	-3.0	-7.6	2.0
2012-13								
September	-13.6	6.0	-1.6	4.6	-9.7	-3.3	1.7	1.3
December	-3.4	0.7	7.8	-2.1	-1.4	8.6	0.3	1.2
March	9.9	-4.0	-5.0	12.0	7.9	-4.5	-5.7	3.0
June	6.6	-1.2	3.5	2.3	-1.7	4.6	-7.2	-6.3
2013-14								
September	9.8	23.6	9.9	-5.3	-8.3	0.7	9.5	-1.8
December	6.4	-13.9	1.2	7.9	16.7	-0.2	-10.6	-5.8
March	1.2	-3.2	4.2	1.8	-2.7	5.1	23.1	-4.9
June	-15.2	-1.3	-4.7	4.7	-2.3	-6.0	7.2	-0.4
• • • • • • • • •	• • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				TREND				
2011–12								
June	-9.0	-3.1	-0.9	-2.4	-3.9	-1.0	-1.5	3.1
2012–13								
September	-6.1	-0.4	0.4	2.9	-3.1	-0.2	-1.5	2.3
December	-1.9	-0.8	0.3	5.3	-0.9	1.0	-2.6	1.3
March	4.0	1.4	1.8	4.1	0.1	1.9	-2.7	-0.1
June	9.7	3.9	3.2	2.6	0.7	1.1	-4.1	-2.3
2013–14								
September	9.7	3.6	5.2	1.3	1.1	1.5	-1.3	-4.4
December	3.7	-1.2	4.2	2.0	2.3	1.5	5.2	-4.6
March	-1.4	-4.6	1.3	3.7	2.2	0.2	8.2	-3.7
June	-4.8	-5.5	-0.4	2.7	0.4	-0.5	7.1	-3.0



June

COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter continued

Information Financial and Rental, hiring Professional, Administrative media and teleinsurance and real scientific and recreation Other and support communications services(a) estate services technical services services services services Total % ORIGINAL 2011-12 3.4 41.7 9.0 44.9 -22.7-17.310.1 June -8.22012-13 September -5.55.6 3.6 17.3 24.1 19.1 95.7 1.7 December 9.4 -10.52.3 6.4 -42.7 9.6 -33.7 2.4 March -6.7-36.8-7.3-22.7-0.9-27.022.3 -12.3June 11.8 -5.5 -1.3 24.0 -4.8 -18.99.8 2013-14 September -8.9 -7.3 82.6 59.9 79.7 10.5 -17.44.0 December 14.1 -35.99.5 6.2 -26.0 -7.8 -29.8 4.3 March -7.3 95.6 -6.6 -33.1 70.3 3.2 20.8 -12.6 June 9.3 20.3 3.7 13.0 -42.5-34.3-44.0-0.2SEASONALLY ADJUSTED 2011-12 -5.114.4 5.3 19.5 -6.5-2.118.1 1.5 June 2012-13 September 2.9 22.8 -3.811.5 -35.1-5.22.7 -3.8December -0.3 9.7 -2.1 3.4 -31.5 5.3 -7.9 -0.1 March 1.9 -45.77.8 -2.134.5 -10.216.7 2.9 June 2.9 -31.4 -4.8 6.0 30.7 5.1 1.8 2013-14 September -0.6 -10.9 4.7 2.1 -2.9-11.823.4 4.1 December 4.1 10.1 4.7 0.8 -8.5 -12.3-6.42.0 1.0 27.0 8.5 -9.5 99.0 24.5 15.2 2.0 March June 0.8 -5.0-0.3-7.2-25.5-25.0-20.8-6.9TREND 2011-12 0.4 30.0 0.1 10.2 -4.9-6.42.0 -2.8June 2012-13 September 0.3 19.5 0.1 10.3 -23.9-3.24.7 -1.1December 0.8 -7.8 0.4 6.1 -21.4 -2.7 3.9 -0.1 March 1.8 -24.8 0.1 0.8 7.1 0.6 7.1 1.5 June -33.3 -0.9 -1.610.8 3.9 3.0 2013-14 September 1.9 -14.0-0.3 -3.6 12.0 8.9 6.0 3.5 December 1.8 18.6 2.8 -5.914.9 5.4 0.6 1.7 March 1.6 13.3 4.6 -6.716.4 -1.0-2.1 -0.3

7.3

3.2

-5.8

12.0

-5.0

-4.2

-1.8

1.1

41

See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



UNINCORPORATED GROSS OPERATING PROFITS, Current prices

			Electricity,			Δ	ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2011–12								
June	**-86	^ 606	**35	^ 1 466	^ 503	1 112	661	^ 453
2012–13								
September	**-6	^ 574	**40	^ 1 662	^ 689	1 138	748	^ 491
December	*30	^ 589	**2	^1749	^ 483	1 706	^ 989	^ 525
March	*72	^ 499	**26	^1484	^ 441	1 040	^ 665	^ 444
June	**37	^ 507	**51	^ 1 731	^ 392	1 124	601	^ 435
	0.	331	01	1.01	002		001	
2013–14	**0	A COO	**00	04450	A 457	4.005	A 7EO	A F04
September	**8 **17	^ 692 ^ 633	**29	^ 1 150 ^ 1 575	^ 457 ^ 472	1 205 ^ 1 520	^ 752 ^ 606	^ 524 ^ 500
December March	**17 **1	^ 491	^ 66 ^ 80	^ 1 179	^ 388	1 063	^696 ^617	^ 590 489
June	**33	^ 570	^ 118	^1981	^ 366	^ 676	603	^ 516
Julie	33	370	110	1 901	300	070	003	310
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
			SEA	ASONALLY AD.	JUSTED			
0044-40								
2011–12				4 400	24.4	4.074	705	
June	-86	604	34	1 423	614	1 271	785	455
2012-13								
September	-6	522	35	1 597	607	1 177	743	466
December	30	537	3	1 591	431	1 324	830	474
March	72	619	27	1 775	477	1 190	694	525
June	37	511	49	1 644	477	1 292	714	437
2013-14								
September	8	627	26	1 098	398	1 255	745	497
December	17	577	78	1 426	429	1 168	585	536
March	1	604	81	1 472	419	1 225	643	575
June	33	581	112	1 879	442	776	719	520
				TREND				
				25				
2011-12								
June	-40	565	45	1 434	627	1 234	817	427
2012-13								
September	-24	545	23	1 547	556	1 238	782	468
December	28	554	18	1 681	496	1 249	756	487
March	53	561	23	1 674	461	1 259	747	483
June	42	576	33	1 519	444	1 256	719	479
							-	-
2013–14 September	20	584	48	1 342	432	1 259	676	497
December	20 9	584 593	48 65	1 342	432 418	1 259	676 654	49 <i>1</i> 529
March	13	595	87	1 542	424	1 080	651	549
June	22	584	104	1 757	435	933	673	549 547
Julie	22	504	104	1131	455	333	013	541

[^] estimate has a relative standard error of 10% to less than 25% and should be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

 $^{^{\}star\star}$ $\,\,$ estimate has a relative standard error greater than 50% and is considered too unreliable for general use



UNINCORPORATED GROSS OPERATING PROFITS, Current prices continued

	Information media and	Financial and insurance	Rental, hiring and real	Professional, scientific and	Administrative and support	Arts and recreation	Other	
	telecom.	services(a)	estate services	technical services	services	services	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •
				ORIGINAL				
2011–12								
June	*73	^ 328	3 124	^1 029	**6	**_9	^ 339	9 639
2012–13								
September	^ 37	^ 421	3 330	^1 220	*107	**-22	^ 449	10 877
December	**32	^ 410	3 228	^ 1 231 ^ 834	**63	^80	^ 353	11 470
March	*56	*165	3 400		*94	**5	^574 ^340	9 799
June	*52	*180	3 014	^1099	*20	**-16	^ 340	9 566
2013–14								
September	*28	**9	3 486	^ 970	*122	^ 103	^ 509	10 043
December	*54	**40	3 437	^1 043	^ 162	^ 105	^304	10 716
March	*61	**-58	3 537	^ 774	^ 209 ^ 198	^ 143	^ 573	9 546
June	*114	*87	3 810	^ 1 155	198	**-49	^ 348	10 526
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •			• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • •
			SEAS	ONALLY ADJU	ISTED			
2011–12								
June	73	308	3 216	1 061	58	21	459	10 295
2012-13								
September	37	427	3 210	1 134	106	-10	352	10 397
December	32	344	3 183	1 110	35	37	404	10 366
March	56	248	3 482	1 033	69	4	513	10 785
June	52	157	3 083	1 097	75	19	462	10 105
2013-14								
September	28	14	3 375	889	121	113	397	9 591
December	54	-25	3 401	922	134	59	357	9 717
March	61	26	3 624	990	180	143	507	10 551
June	114	62	3 863	1 131	258	-11	473	10 952
								• • • • • • • •
				TREND				
2011–12								
June	53	305	3 136	952	107	6	363	10 031
	33	000	0 200	332	20.	· ·	000	10 001
2012–13	40	074	0.005	4.005	74	0	200	40.000
September December	46	374	3 225	1 085	71	8 9	393	10 338 10 579
March	44 44	358 259	3 274 3 275	1 133 1 077	56 63	9 19	435 462	10 579
June	45	134	3 271	1 012	80	40	452	10 103
2013–14								
September	41	37	3 300	947	109	77	413	9 780
December	49	3	3 441	942	144	95	412	9 914
March	72	14	3 638	998	190	79	449	10 382
June	94	48	3 777	1 092	233	45	487	10 833

be used with caution

estimate has a relative standard error of 25% to 50% and should be used (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of with caution

estimate has a relative standard error of 10% to less than 25% and should ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

this industry



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter

			Electricity,				A	Turnent
			gas, water and waste		Wholesale	Retail	Accommodation and food	Transport, postal and
	Mining	Manufacturing	services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
0011 10				OMIGNAZ				
2011–12 June	-1 524.8	40.1	-51.4	30.2	-21.5	7.3	-23.6	40.5
2012-13								
September	93.0	-5.4	13.8	13.3	37.1	2.3	13.1	8.4
December	594.4	2.7	-94.1	5.2	-29.9	50.0	32.2	6.9
March	139.2	-15.4	1 024.5	-15.1	-8.7	-39.1	-32.8	-15.4
June	-48.9	1.7	94.9	16.6	-11.1	8.1	-9.5	-2.0
2013–14								
September	-77.3	36.4	-44.2	-33.5	16.5	7.2	25.1	20.3
December	103.1	-8.4	130.8	36.9	3.4	26.2	-7.5	12.6
March	-96.2	-22.5	21.9	-25.2	-17.7	-30.1	-11.4	-17.0
June	4 974.6	16.2	46.5	68.1	-5.7	-36.4	-2.2	5.5
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •	0540		HOTED	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			SEAS	ONALLY ADJ	USIED			
2011–12								
June	-1 524.8	12.3	-53.5	2.2	-11.7	7.6	-12.9	18.7
2012-13								
September	93.0	-13.6	3.2	12.2	-1.1	-7.4	-5.3	2.4
December	594.4	3.0	-92.1	-0.4	-29.0	12.5	11.8	1.7
March	139.2	15.2	861.2	11.5	10.7	-10.2	-16.4	10.9
June	-48.9	-17.5	83.8	-7.3	-0.2	8.6	2.8	-16.9
2013-14								
September	-77.3	22.6	-47.7	-33.2	-16.4	-2.9	4.3	13.9
December	103.1	-7.9	206.7	29.8	7.6	-6.9	-21.4	7.7
March	-96.2	4.7	3.1	3.2	-2.2	4.9	9.9	7.3
June	4 974.6	-3.9	37.9	27.7	5.5	-36.6	11.8	-9.6
• • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	TDEND	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				TREND				
2011–12								
June	-1 312.5	-7.5	-30.9	-0.1	-7.3	8.0	-4.1	3.8
2012-13								
September	40.1	-3.5	-47.8	7.9	-11.3	0.4	-4.2	9.5
December	216.9	1.6	-21.4	8.7	-10.8	0.9	-3.4	4.2
March	91.3	1.4	26.2	-0.4	-7.0	0.8	-1.2	-1.0
June	-21.9	2.6	44.8	-9.2	-3.8	-0.2	-3.7	-0.8
2013-14								
September	-52.7	1.4	42.1	-11.7	-2.8	0.2	-5.9	3.8
December	-52.0	1.4	37.1	0.9	-3.0	-4.1	-3.4	6.3
March	40.9	0.5	33.6	14.0	1.4	-10.5	-0.4	3.9
June	63.5	-1.9	19.3	14.0	2.5	-13.5	3.4	-0.3



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
				ORIGINAL				
2011–12	70.7	040.0	0.0	400.0	07.0	1 000 0	7.0	40.5
June	70.7	348.8	6.8	132.3	-97.0	-1 008.6	7.9	13.5
2012–13	40.7	20.2	6.6	19.6	1 722 7	1.45.0	22.7	10.0
September December	-49.7 -14.1	28.3 -2.7	6.6 -3.1	18.6 0.9	1 733.7 -41.0	-145.2 463.1	32.7 -21.4	12.8 5.5
March	-14.1 77.3	-2.7 -59.6	-3.1 5.3	-32.2	-41.0 49.1	-93.5	-21.4 62.4	-14.6
June	-7.7	8.7	-11.3	31.7	-79.2	-413.2	-40.7	-2.4
	• • • • • • • • • • • • • • • • • • • •	0.1	11.0	01.1	10.2	110.2	10.1	2
2013–14 September	-45.7	-95.1	15.7	-11.7	520.2	729.4	49.7	5.0
December	90.0	354.5	-1.4	7.6	33.3	2.2	-40.2	6.7
March	13.1	-244.7	2.9	-25.8	28.6	35.7	88.3	-10.9
June	87.7	250.0	7.7	49.1	-5.2	-134.2	-39.3	10.3
		•	SEASO	NALLY ADJU	STED			• • • • • • •
			OLNOO	WALLI ADJO	0120			
2011-12								
June	70.7	104.2	7.0	74.7	-66.0	1 386.6	60.0	9.1
2012-13								
September	-49.7	38.5	-0.2	6.9	83.1	-146.1	-23.3	1.0
December	-14.1	-19.4	-0.8	-2.1	-66.9	477.2	14.7	-0.3
March	77.3	-28.1	9.4	-6.9	98.3	-88.4	27.0	4.0
June	-7.7	-36.5	-11.5	6.2	7.8	346.0	-9.9	-6.3
2013-14								
September	-45.7	-91.2	9.5	-18.9	61.7	495.4	-14.1	-5.1
December	90.0	-279.7	0.8	3.6	10.8	-47.4	-10.1	1.3
March	13.1	204.2	6.5	7.4	34.7	142.2	42.2	8.6
June	87.7	139.1	6.6	14.3	43.1	-107.4	-6.8	3.8
• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	TREND	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
2011–12								
	1.0	51.0	1.6	14.4	-22.2	-70.9	-5.4	0.4
June	1.0	51.0	1.0	14.4	-22.2	-70.9	-5.4	0.4
2012–13	40 =			40.0	0.4.0		0.4	
September	-12.5	22.6	2.8	13.9	-34.0	28.5	8.1	3.1
December March	-6.0 1.2	-4.4 27.7	1.5	4.5 5.0	-19.9 11.3	17.3	10.8	2.3
June	1.2 3.1	–27.7 –48.3	0.0 -0.1	-5.0 -6.0	11.3 27.0	107.3 105.6	6.3 -2.2	-1.1 -3.4
	5.1	-4 0.5	-0.1	-0.0	21.0	105.0	-2.2	-0.4
2013–14	10.0	70 F	0.0	6.4	26.4	04.0	0.7	2.0
September December	-10.0 20.8	−72.5 −93.1	0.9 4.3	-6.4 -0.5	36.1 32.9	91.8 24.7	-8.7 -0.3	-3.2 1.4
March	20.8 45.8	-93.1 457.3	4.3 5.7	-0.5 6.0	32.9 31.8	24.7 –17.1	-0.3 9.0	1.4 4.7
June	30.8	234.4	3.8	9.4	22.6	-42.9	8.6	4.3
2 30	33.3	20	3.3	0.1		.2.0	3.3	

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



BUSINESS GROSS OPERATING PROFITS(a), Current prices

			Electricity,			A	ccommodation	Transport,			
			gas, water and		Wholesale	Retail	and food	postal and			
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing			
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m			
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •			
ORIGINAL											
2011–12											
June	20 541	6 504	2 629	5 633	5 357	4 755	1 838	5 442			
2012-13											
September	18 976	7 304	2 954	5 932	5 534	4 419	2 219	5 758			
December	17 238	7 306	2 545	6 275	5 562	7 391	^ 2 575	6 349			
March	18 073	5 958	2 415	5 096	4 904	4 247	1 937	5 353			
June	20 053	6 441	2 733	6 621	5 044	4 929	1 650	5 352			
2013-14											
September	23 607	8 646	3 441	5 702	5 072	4 787	2 159	5 588			
December	23 690	7 444	2 855	6 884	6 267	7 244	2 059	5 806			
March	22 739	6 026	2 943	5 005	4 994	4 609	2 039	4 531			
June	20 004	6 586	3 063	7 317	5 091	4 445	1 954	4 820			
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • • • • • • • • • • • • • • • •	CEV	SONALLY AD.	IIICTED	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •			
			SLA	SONALLI AD.	JUSTED						
2011–12											
June	20 599	6 569	2 613	5 379	5 768	5 179	2 160	5 584			
2012–13											
September	17 872	6 844	2 572	5 735	5 261	4 957	2 141	5 660			
December	17 296	6 905	2 738	5 644	5 022	5 430	2 232	5 732			
March	19 053	6 730	2 627	6 313	5 433	5 112	2 017	5 942			
June	20 274	6 548	2 740	6 287	5 347	5 394	1 941	5 514			
		00.0	2	0 20.	00	0 00 .	20.2	0 01.			
2013–14	00.000	0.000	0.000	F 400	4.000	E 20E	0.007	F 404			
September	22 228 23 668	8 086 6 998	2 982 3 069	5 496 6 173	4 866 5 644	5 385 5 290	2 087 1 785	5 481 5 232			
December March	23 929	6 819	3 198	6 303	5 496	5 556	2 120	5 040			
June	20 323	6 718	3 081	6 936	5 403	4 847	2 302	4 968			
Julio	20 323	0710	3 001	0 330	3 403	4041	2 302	+ 500			
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •			
				TREND							
2011–12											
June	19 363	6 805	2 643	5 353	5 566	5 148	2 239	5 538			
	19 303	0 803	2 043	3 333	3 300	3 140	2 233	3 336			
2012–13											
September	18 202	6 759	2 632	5 578	5 343	5 146	2 184	5 696			
December	17 909	6 716	2 634	5 925	5 241	5 196	2 120	5 785			
March	18 651 20 440	6 808 7 067	2 685 2 780	6 090 6 049	5 212 5 226	5 281 5 321	2 074 1 992	5 773 5 645			
June	20 440	1 001	2 180	0 049	J 220	3 321	1 992	5 045			
2013–14											
September	22 392	7 310	2 937	5 929	5 266	5 383	1 932	5 434			
December	23 216	7 241	3 075	6 034	5 364	5 393	1 975	5 237			
March	22 899	6 937	3 135	6 396	5 481	5 274	2 080	5 081			
June	21 816	6 577	3 141	6 743	5 512	5 109	2 204	4 941			

estimate has a relative standard error of 10% to less than 25% and (a) This is the sum of company and unincorporated gross operating profits. should be used with caution



BUSINESS GROSS OPERATING PROFITS(a), Current prices continued

	Information	Financial and	Rental, hiring		Administrative	Arts and		
	media and tele-	insurance	and real	scientific and	and support services	recreation services	Other	Total
	communications	services(b)	estate services	technical services	services	services	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • •
				ORIGINAL				
2011–12								
June	4 673	^1702	7 294	4 466	^ 461	762	^ 795	72 853
2012-13								
September	4 383	^1871	7 648	5 251	^671	897	1 343	75 162
December	4 784	^1708	7 645	5 520	^ 386	1 087	^ 945	77 317
March	4 491	^ 986	7 494	4 150	*414	741	1 297	67 556
June	5 008	^ 955	7 056	5 210	**341	684	928	73 002
2013-14								
September	4 542	^ 649	7 688	4 782	^ 709	1 223	1 564	80 160
December	5 203	*451	8 040	5 093	^ 597	1 138	^ 1 045	83 815
March	4 835	^ 745	7 834	3 482	^ 949	1 209	1 468	73 407
June	5 330	^1053	8 265	^ 4 214	^ 623	651	^ 849	74 266
						• • • • • • • • • •		• • • • • • • •
			SEASC	NALLY ADJU	STED			
2011–12								
June	4 496	1 452	7 562	4 491	673	912	1 113	74 549
2012–13								
September	4 589	1 832	7 393	4 960	505	835	1 024	72 181
December	4 572	1 885	7 279	5 067	309	926	1 023	72 060
March	4 684	1 085	7 896	4 909	437	803	1 235	74 275
June	4 815	731	7 284	5 203	556	859	1 251	74 744
2013-14								
September	4 764	600	7 452	4 510	550	1 149	1 223	76 860
December	4 981	621	7 670	4 573	526	969	1 130	78 329
March	5 037	846	8 254	4 293	962	1 276	1 398	80 527
June	5 129	841	8 481	4 196	840	838	1 178	76 079
				TREND				
0044 40								
2011–12	4 560	1 486	7 351	4 334	674	895	977	72 932
June	4 500	1 400	1 201	4 334	074	693	911	12 932
2012–13								
September	4 569	1 786	7 443	4 815	502	868	1 036	72 557
December	4 601	1 660	7 509	5 089	395	847	1 103	72 729
March	4 683	1 237	7 513	5 066	426	862	1 177	73 537
June	4 758	787	7 472	4 936	482	915	1 222	75 092
2013–14								
September	4 844	598	7 490	4 729	559	1 029	1 229	77 061
December	4 939	668	7 749	4 499	662	1 100	1 233	78 372
March	5 040	768	8 145	4 318	793	1 073	1 253	78 667
June	5 116	857	8 428	4 219	908	990	1 258	77 920

should be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽a) This is the sum of company and unincorporated gross operating profits.

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter

Accommodation Electricity, Transport, gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2011-12 10.1 3.9 35.6 2.2 10.4 12.0 June 3.9 -19.82012-13 September -7.612.3 12.4 5.3 3.3 -7.120.7 5.8 December -9.2 0.0 -13.9 5.8 0.5 67.2 16.0 10.3 March 4.8 -18.5-5.1-18.8-11.8-42.5-24.8-15.7June 11.0 8.1 13.1 29.9 2.8 16.0 -14.82013-14 September 17.7 34.2 25.9 -13.9 0.6 -2.9 30.9 4.4 December 0.4 -13.9-17.0 20.7 23.6 51.3 -4.63.9 March -4.0 -19.13.1 -27.3 -20.3 -36.4 -1.0 -22.0 June -12.09.3 4.1 46.2 1.9 -3.6-4.26.4 SEASONALLY ADJUSTED 2011-12 -9.6 3.6 -7.1-5.1 3.7 -0.1-0.63.2 June 2012-13 September -13.24.2 -1.66.6 -8.8 -4.3-0.9 1.4 December -3.2 0.9 6.5 -1.6 -4.59.5 4.2 1.3 March 10.2 -2.5-4.111.9 8.2 -5.9-9.63.7 June 6.4 -2.74.3 -0.4-1.65.5 -3.8 -7.22013-14 9.6 8.8 -9.0 -0.2 September 23.5 -12.67.6 -0.6December 6.5 -13.52.9 12.3 16.0 -1.8-14.5-4.51.1 -2.5 4.2 2.1 -2.6 5.0 18.8 -3.7 March June -15.1-1.5-3.610.0 -1.7-12.88.6 -1.4TREND 2011-12 -9.2 -3.5-1.6-1.8-4.3-0.6-2.53.2 June 2012-13 September -6.0 -0.7-0.44.2 -4.00.0 -2.52.9 December -1.6 -0.6 0.1 6.2 -1.9 1.0 -2.9 1.6 March 4.1 1.4 1.9 2.8 -0.6 1.6 -2.2-0.2 June 3.8 3.5 -0.70.3 -4.0-2.22013-14 September 9.6 3.4 5.6 -2.0 8.0 1.2 -3.0 -3.7 December 3.7 -1.04.7 1.8 1.9 0.2 2.2 -3.6March -1.4-4.22.0 6.0 2.2 -2.2 5.3 -3.0June -4.7-5.20.2 5.4 0.6 -3.1 6.0 -2.8

⁽a) This is the sum of the company and unincorporated gross operating profits.



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter continued

Information Financial and Rental, hiring Administrative media and teleinsurance and real scientific and recreation Other and support communications services(b) estate services technical services services services services Total % ORIGINAL 2011-12 4.0 63.2 8.1 58.7 10.6 June -41.0-9.4-8.22012-13 September -6.210.0 4.9 17.6 45.7 17.7 68.9 3.2 December 9.2 -8.7 0.0 5.1 -42.4 21.2 -29.6 2.9 March -6.1-42.3-2.0-24.87.3 -31.9 37.3 -12.6June 11.5 -3.1 -5.9 25.5 -17.7-7.6 -28.5 8.1 2013-14 September -9.3 -32.1 9.0 -8.2 107.8 78.8 68.7 9.8 December 14.5 -30.5 4.6 6.5 -15.8-6.9-33.2 4.6 March -7.165.3 -2.6 -31.6 59.0 6.2 40.5 -12.4June 10.3 41.4 5.5 21.0 -34.3-46.1-42.11.2 SEASONALLY ADJUSTED 2011-12 6.0 -4.4 26.2 29.2 -18.70.4 32.4 2.5 June 2012-13 September 2.1 26.2 -2.210.4 -25.0-8.4-8.0 -3.2December -0.4 2.9 -1.5 2.2 -38.9 10.9 -0.1 -0.2 March 2.5 -42.58.5 -3.141.7 -13.320.8 3.1 June 2.8 -32.6 -7.86.0 27.1 6.9 1.3 0.6 2013-14 September -17.92.3 -13.333.7 -2.22.8 -1.1-1.1December 4.6 3.4 2.9 1.4 -4.2-15.7-7.61.9 82.7 1.1 36.3 7.6 -6.1 31.7 23.7 2.8 March June 1.8 -0.62.7 -2.3-12.6-34.3-15.7-5.5TREND 2011-12 0.4 33.9 0.8 11.1 -8.2 -7.8-0.9-2.4June 2012-13 September 0.2 20.1 1.3 11.1 -25.5-3.06.0 -0.5 December 0.7 -7.0 0.9 5.7 -21.2 -2.5 6.5 0.2 March 1.8 -25.5 0.0 -0.57.7 1.8 6.8 1.1 June -36.4 -0.5-2.613.2 6.2 2013-14 September 1.8 -24.0 0.2 -4.2 16.0 12.5 0.6 2.6 December 2.0 11.7 3.5 -4.818.4 6.8 0.3 1.7 March 2.0 15.0 5.1 -4.019.7 -2.41.6 0.4 June 1.5 11.5 3.5 -2.314.5 -7.80.4 -0.9

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⁽a) This is the sum of the company and unincorporated gross operating profits.

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

WAGES AND SALARIES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •
				ORIG	INAL				
2011–12									
June	6 332	13 847	1 031	13 201	8 623	8 821	4 654	6 623	3 128
2012–13									
September	6 472	13 951	1 079	13 342	8 490	8 982	4 881	6 409	2 836
December	6 286	14 565	1 076	13 501	8 826	9 727	4 998	6 445	2 884
March June	6 438	13 730	1 035	12 392	8 493	9 228	4 745	6 178	2 715
	6 277	14 079	1 056	13 391	9 010	9 569	4 755	6 403	2 948
2013–14	0.507	44.055	1 000	40.005	0.040	0.500	4.704	0.470	0.010
September	6 527	14 055	1 092 1 090	13 085	8 848	9 563	4 764	6 473	2 910 3 021
December March	6 335 6 499	14 336 13 123	1 103	13 455 12 668	8 841 8 480	10 102 9 411	5 210 5 127	6 553 6 358	2 880
June	6 557	13 123	1 157	14 194	8 710	9 630	5 283	6 428	3 030
340									
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •		EASONALLY	ADIIICTER	```	• • • • • • •	• • • • • • • • •	• • • • • • • •
			3	CLASONALLI	ADJUSTEE	,			
2011-12									
June	6 375	13 855	1 032	12 981	8 566	8 883	4 697	6 567	3 118
2012-13									
September	6 426	13 833	1 061	13 318	8 505	9 084	4 932	6 391	2 819
December	6 354	14 157	1 069	13 091	8 729	9 298	4 838	6 320	2 832
March	6 363	14 247	1 061	13 066	8 641	9 489	4 818	6 381	2 801
June	6 335	14 085	1 057	13 136	8 940	9 638	4 792	6 344	2 926
2013-14									
September	6 472	13 948	1 072	13 065	8 863	9 676	4 813	6 456	2 896
December	6 412	13 931	1 082	13 064	8 754	9 657	5 041	6 422	2 968
March	6 418	13 605	1 133	13 356	8 624	9 673	5 212	6 579	2 977
June	6 628	13 685	1 157	13 907	8 630	9 701	5 321	6 365	2 999
• • • • • • • • • •									• • • • • • • •
				TRE	ND				
2011–12									
June	6 332	13 889	1 039	13 134	8 483	8 962	4 762	6 421	2 893
2012–13									
September	6 397	13 961	1 057	13 177	8 588	9 086	4 833	6 431	2 847
December		14 084	1 064	13 147		9 283	4 859	6 372	2 823
March	6 385 6 358	14 173	1 063	13 147	8 658 8 757	9 489	4 817	6 344	2 836
June	6 379	14 131	1 060	13 064	8 850	9 617	4 790	6 374	2 881
2013–14									
September	6 402	13 984	1 069	13 051	8 848	9 669	4 866	6 429	2 923
December	6 432	13 841	1 094	13 164	8 765	9 673	5 019	6 470	2 954
March	6 483	13 723	1 125	13 417	8 664	9 678	5 187	6 476	2 977
June	6 552	13 623	1 152	13 754	8 592	9 694	5 339	6 441	3 003



	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • • • •		• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •		• • • • • • • • •	• • • • • • •
				ORIGII	NAL				
2011–12									
June	7 722	2 572	15 232	7 790	3 627	9 266	1 174	3 945	117 588
2012-13									
September	7 654	2 456	15 267	7 790	3 667	9 099	1 209	3 787	117 371
December	8 089	2 616	16 196	7 800	4 199	9 319	1 270	3 850	121 647
March	7 934	2 371	15 174	7 356	3 617	9 082	1 177	3 736	115 400
June	7 877	2 556	16 128	7 988	4 143	9 364	1 213	3 956	120 713
2013-14									
September	7 768	2 559	15 916	8 288	4 257	9 278	1 256	4 052	120 694
December	8 572	2 797	16 200	9 072	4 570	9 475	1 299	4 031	124 957
March	8 166	2 780	14 887	8 644	3 944	9 193	1 250	3 801	118 315
June	8 207	3 044	15 726	9 029	4 436	9 892	1 282	4 009	124 286
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •
			SI	EASONALLY	ADJUSTED)			
2011–12									
June	7 870	2 558	15 015	7 655	3 582	9 086	1 181	3 888	116 910
	7 070	2 330	15 015	7 000	3 302	3 000	1 101	3 300	110 310
2012–13	= = 4.0	0.40=	4= 000		0.000		4.040		447.004
September	7 712	2 437	15 306	7 751	3 680	9 061	1 212	3 777	117 304
December	7 834	2 527	15 809	7 686	3 909	9 238	1 238	3 823	118 753
March June	7 983 8 030	2 492 2 534	15 728 15 927	7 647 7 851	3 949 4 089	9 396 9 182	1 198 1 221	3 829 3 893	119 088 119 980
	8 030	2 554	15 921	7 651	4 009	9 102	1 221	3 693	119 960
2013–14	- 000	0.540	45.050	0.040	4.070		4.050	4.050	100.054
September	7 836	2 548	15 956	8 242	4 273	9 229	1 259	4 050	120 654
December	8 296	2 706	15 800	8 933	4 254	9 407	1 263	4 002	121 992
March June	8 205 8 377	2 919 3 011	15 426 15 533	8 994 8 872	4 301 4 378	9 509 9 698	1 273 1 290	3 894 3 943	122 098 123 497
Julic	0311	3 011	13 333	0012	4376	9 090	1 290	3 943	125 491
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •			• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •
				TREN	1 D				
2011–12									
June	8 001	2 482	15 090	7 593	3 608	8 984	1 176	3 884	116 734
2012–13									
September	7 811	2 491	15 380	7 692	3 723	9 142	1 208	3 832	117 656
December	7 813	2 498	15 640	7 690	3 841	9 247	1 220	3 798	118 421
March	7 917	2 498	15 837	7 683	3 985	9 275	1 218	3 843	119 207
June	7 972	2 518	15 929	7 899	4 113	9 263	1 226	3 929	119 995
2013–14									
September	8 026	2 583	15 891	8 335	4 211	9 266	1 246	3 987	120 786
December	8 134	2 722	15 751	8 727	4 276	9 374	1 265	3 986	121 649
March	8 265	2 878	15 576	8 947	4 318	9 530	1 277	3 950	122 471
June	8 390	3 011	15 434	9 042	4 355	9 674	1 284	3 910	123 250



WAGES AND SALARIES, Current prices - Percentage change from previous quarter

			Electricity,				Accom.	.				
			gas, water and waste		Wholesale	Retail	and food	Transport, postal and	Information media and			
	Mining	Manufacturing	services	Construction	trade	trade	services	warehousing	telecom.			
	%	%	%	%	%	%	%	%	%			
				• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •			
	ORIGINAL											
2011–12												
June	2.7	2.3	3.3	6.1	5.7	1.1	0.4	9.8	10.7			
2012-13												
September	2.2	0.8	4.6	1.1	-1.5	1.8	4.9	-3.2	-9.3			
December	-2.9	4.4	-0.2	1.2	4.0	8.3	2.4	0.6	1.7			
March	2.4	-5.7	-3.8	-8.2	-3.8	-5.1	-5.1	-4.1	-5.9			
June	-2.5	2.5	2.0	8.1	6.1	3.7	0.2	3.6	8.6			
2013-14												
September	4.0	-0.2	3.4	-2.3	-1.8	-0.1	0.2	1.1	-1.3			
December	-2.9	2.0	-0.2	2.8	-0.1	5.6	9.3	1.2	3.8			
March	2.6	-8.5	1.2	-5.8	-4.1	-6.8	-1.6	-3.0	-4.7			
June	0.9	4.2	4.8	12.0	2.7	2.3	3.0	1.1	5.2			
SEASONALLY ADJUSTED												
SEMOSIMEET MOJOSTED												
2011–12												
June	4.4	-1.5	0.9	-0.9	3.2	-1.1	0.1	5.5	7.4			
2012-13												
September	0.8	-0.2	2.8	2.6	-0.7	2.3	5.0	-2.7	-9.6			
December	-1.1	2.3	0.8	-1.7	2.6	2.4	-1.9	-1.1	0.5			
March	0.1	0.6	-0.8	-0.2	-1.0	2.1	-0.4	1.0	-1.1			
June	-0.4	-1.1	-0.4	0.5	3.5	1.6	-0.5	-0.6	4.4			
2013-14												
September	2.2	-1.0	1.5	-0.5	-0.9	0.4	0.4	1.8	-1.0			
December	-0.9	-0.1	0.9	0.0	-1.2	-0.2	4.7	-0.5	2.5			
March	0.1	-2.3	4.7	2.2	-1.5	0.2	3.4	2.4	0.3			
June	3.3	0.6	2.2	4.1	0.1	0.3	2.1	-3.3	0.8			
• • • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • •		END	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •			
				IR	END							
2011–12												
June	2.5	-0.2	1.8	1.2	2.2	0.7	0.8	1.8	-1.2			
2012–13												
September	1.0	0.5	1.7	0.3	1.2	1.4	1.5	0.2	-1.6			
December	-0.2	0.9	0.7	-0.2	0.8	2.2		-0.9	-0.8			
March	-0.2 -0.4	0.9	-0.1	-0.2 -0.3	1.2	2.2	0.5 -0.9	-0.9 -0.4	-0.8 0.5			
June	0.3	-0.3	-0.1 -0.3	-0.3 -0.4	1.1	1.3	-0.9 -0.5	0.5	1.6			
	0.0	0.0	0.0	σ. τ		1.0	0.0	0.0	1.0			
2013–14	0.4	1.0	0.0	0.4	0.0	0.5	1.0	0.0	4 5			
September	0.4	-1.0	0.8	-0.1	0.0	0.5	1.6	0.9	1.5			
December March	0.5 0.8	-1.0 -0.9	2.4 2.8	0.9 1.9	−0.9 −1.2	0.0 0.0	3.1 3.4	0.6 0.1	1.1 0.8			
June	1.1	-0.9 -0.7	2.8 2.4	1.9 2.5	-1.2 -0.8	0.0	3.4 2.9	-0.5	0.8			
Julie	1.1	-0.7	2.4	2.5	-0.8	0.2	2.9	-0.5	0.9			

June

1.5

4.6

-0.9

1.1

0.9

1.5

0.6

-1.0

0.6

53

Financial Rental, Professional, Health hiring and scientific and Administrative Education Care and Arts and and Social insurance real estate technical and support and recreation Other services services services services Training Assistance services services Total % % ORIGINAL 2011-12 June -9.0 11.8 5.8 10.2 9.9 8.8 6.7 2.2 4.5 2012-13 September -0.9 -4.5 0.2 0.0 -1.8 2.9 -4.0 -0.2 1.1 6.1 December 5.7 6.5 14.5 2.4 3.6 0.1 5.1 1.7 March -1.9 -9.4 -6.3 -5.7 -13.9-2.5 -7.3 -3.0 -5.1 June -0.7 7.8 6.3 8.6 14.6 3.1 3.0 5.9 4.6 2013-14 September 0.1 -1.33.7 2.8 -0.9 3.6 2.4 0.0 -1.410.3 2.1 December 9.3 1.8 9.5 7.3 3.4 -0.53.5 March -4.7-0.6-8.1-4.7-13.7-3.0-3.7-5.7-5.3June 0.5 9.5 5.6 4.5 12.5 7.6 2.6 5.5 5.0 SEASONALLY ADJUSTED 2011-12 June -8.05.6 0.5 4.4 -0.63.3 5.6 -1.90.7 2012-13 -2.0 -4.8 1.9 1.2 2.7 -0.3 2.6 -2.8 0.3 September 3.7 3.3 December 1.6 -0.86.2 2.0 2.1 1.2 1.2 March 1.9 -1.4-0.5 -0.51.0 1.7 -3.2 0.2 0.3 June 0.6 1.7 1.3 2.7 -2.3 1.9 1.7 0.7 3.6 2013-14 September -24 45 0.6 0.2 5.0 0.5 3.1 40 0.6 December 5.9 6.2 -1.08.4 -0.4 1.9 0.3 -1.2 1.1 7.9 -2.4 0.7 -2.7 -1.11.1 1.1 0.8 0.1 March June 2.1 3.1 0.7 -1.41.8 2.0 1.3 1.3 1.1 TREND 2011-12 June -3.3-0.31.8 2.3 2.6 1.8 3.1 0.3 1.0 2012-13 September -2.4 0.3 1.9 1.3 3.2 1.8 2.7 -1.3 0.8 December 0.0 0.3 1.7 0.0 3.2 1.1 -0.90.7 1.0 March 1.3 0.0 1.3 -0.1 3.7 0.3 -0.2 1.2 0.7 2.3 0.7 0.7 0.8 0.6 2.8 3.2 -0.10.7 June 2013-14 2.4 0.0 0.7 2.6 -0.25.5 1.6 1.5 0.7 September December 1.3 5.4 -0.9 4.7 1.5 1.2 0.0 0.7 1.6 0.9 March 1.6 5.7 -1.12.5 1.0 1.7 -0.90.7



WAGES AND SALARIES BY STATE, Current prices

	New			Courth	Mantara		Nouthous	Australian	
	South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Capital Territory	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
				ORIGIN	NAL				
2011–12									
June	38 105	28 705	21 877	7 070	17 080	1 796	1 084	1 872	117 588
2012-13									
September	37 229	28 688	22 318	7 071	17 407	1 712	1 107	1 839	117 371
December	38 654	30 136	22 838	7 202	17 872	1 744	1 175	2 027	121 647
March	36 931	28 485	21 811	6 693	16 924	1 716	1 031	1 808	115 400
June	38 854	29 504	22 815	7 027	17 606	1 764	1 230	^ 1 914	120 713
2013–14									
September	38 802	28 958	23 102	7 330	17 459	1 784	1 407	1 853	120 694
December	40 841	29 963	23 578	7 416	18 221	1 805	1 341	1 791	124 957
March	39 127	27 377	22 326	6 947	17 835	1 763	1 269	1 672	118 315
June	41 080	28 860	23 386	7 263	18 721	1 743	1 361	^ 1 873	124 286
SEASONALLY ADJUSTED									
2011–12									
June	37 738	28 608	21 723	7 078	16 931	1 782	1 071	1 835	116 910
2012-13									
September	37 425	28 760	22 184	7 012	17 386	1 732	1 065	1 818	117 304
December	37 711	29 271	22 306	7 046	17 523	1 718	1 133	2 015	118 753
March	38 043	29 383	22 622	6 909	17 452	1 734	1 133	1 881	119 088
June	38 481	29 386	22 695	7 026	17 444	1 753	1 217	1 873	119 980
2013-14									
September	39 025	29 047	22 949	7 260	17 438	1 802	1 350	1 836	120 654
December	39 841	29 105	23 031	7 252	17 867	1 781	1 291	1 774	121 992
March	40 293	28 238	23 141	7 186	18 399	1 780	1 395	1 745	122 098
June	40 682	28 737	23 283	7 259	18 536	1 733	1 351	1 829	123 497
• • • • • • • • •		• • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • •		• • • • • • •	• • • • • • • •	• • • • • • •
				TREN	D				
2011–12									
June	37 682	28 689	21 926	6 972	16 856	1 767	1 050	1 857	116 734
	01 002	20 000	21 020	0012	10 000	1101	1 000	1001	110 101
2012–13 September	37 632	28 885	22 112	7 050	17 326	1 739	1 081	1 884	117 656
December	37 676	29 166	22 339	7 001	17 520	1 724	1 109	1 917	118 421
March	38 008	29 357	22 573	6 980	17 472	1 733	1 160	1 921	119 207
June	38 503	29 366	22 749	7 066	17 421	1 761	1 229	1 878	119 995
2013–14									
September	39 102	29 140	22 909	7 176	17 553	1 785	1 296	1 816	120 786
December	39 722	28 857	23 035	7 236	17 886	1 786	1 339	1 788	121 649
March	40 274	28 631	23 157	7 238	18 264	1 770	1 358	1 777	122 471
June	40 761	28 489	23 266	7 227	18 633	1 745	1 366	1 788	123 250

estimate has a relative standard error of 10% to less than 25% and should be used with caution



WAGES AND SALARIES BY STATE, Current prices - Percentage change from previous quarter

Australian South South Western Northern Capital Wales Victoria Queensland Australia Australia Tasmania(a) Territory(a) Territory(a) Total ORIGINAL 2011-12 3.0 3.8 7.5 9.1 2.0 2.8 4.5 June 3.3 18.1 2012-13 September -2.3 -0.12.0 0.0 1.9 -4.72.1 -1.8-0.2December 3.8 5.0 2.3 1.9 2.7 1.8 6.1 10.2 3.6 -4.5March -5.5-4.5-7.1-5.3-1.6-12.2-10.8-5.1June 5.2 3.6 4.6 5.0 4.0 2.8 19.2 5.8 2013-14 September -0.1 -1.9 4.3 -0.8 1.3 1.1 -3.2 0.0 14.4 December 5.3 3.5 2.1 1.2 4.4 1.2 -4.7-3.3 3.5 March -4.2 -8.6 -5.3 -6.3 -2.1 -2.4 -5.4 -6.7 -5.3 June 5.0 5.4 4.7 4.5 5.0 -1.17.3 12.0 5.0 SEASONALLY ADJUSTED 2011-12 -0.7-0.5-0.74.7 4.9 0.0 6.6 -2.90.7 June 2012-13 September -0.8 0.5 2.1 -0.9 2.7 -2.8-0.6 -0.90.3 December 0.8 1.8 0.6 0.5 0.8 -0.8 6.3 10.9 1.2 March 0.9 0.4 1.4 -2.0-0.40.9 0.0 -6.70.3 June 1.2 0.0 0.3 1.7 0.0 1.1 7.5 -0.40.7 2013-14 September 1.4 -1.23.3 0.0 2.8 10.9 -2.00.6 1.1 December 2.1 0.2 0.4 -0.12.5 -1.2-4.3-3.41.1 March 1.1 -3.0 0.5 -0.9 3.0 -0.1 8.0 -1.60.1 0.6 June 1.0 1.8 1.0 0.7 -2.6-3.24.8 1.1 TRFND 2011-12 0.0 0.3 1.0 2.7 3.8 2.1 0.3 June -1.51.0 2012-13 September -0.1 0.7 0.8 1.1 2.8 -1.62.9 1.4 0.8 December 1.0 -0.7 -0.9 0.7 0.1 1.0 1.1 2.6 1.8 March 0.9 0.7 1.0 -0.3-0.20.5 4.7 0.2 0.7 June 1.3 0.0 8.0 1.2 -0.3 1.6 5.9 -2.2 0.7 2013-14 September 1.6 -0.8 0.7 1.6 8.0 1.4 5.5 -3.3 0.7 December 1.6 -1.00.6 8.0 1.9 0.0 3.3 -1.60.7 March 1.4 -0.8 0.5 0.0 2.1 -0.9 1.4 -0.6 0.7 June 1.2 -0.50.5 -0.22.0 -1.40.6 0.6 0.6

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⁽a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.



SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
0044 40	• • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •		•	• • • • • • • • •		• • • • • • • • • •
2011–12 June	8.30	6.53	13.14	5.03	12.66	9.59	3.91	4.62
2012-13								
September	7.82	6.57	14.79	4.85	12.99	9.47	3.97	4.82
December	7.99	6.44	13.71	5.12	12.83	9.66	4.08	5.06
March	7.34	6.14	13.97	4.71	12.30	9.02	3.96	5.00
June	8.16	6.35	14.21	5.03	12.30	8.94	3.89	4.89
2013-14								
September	8.62	6.58	14.37	5.13	12.72	9.08	4.01	4.98
December	9.33	6.64	12.83	5.33	13.03	9.56	3.91	5.09
March	8.57	6.63	13.06	5.12	12.84	9.07	3.78	4.83
June	8.32	6.76	12.88	5.33	12.98	9.12	3.75	4.92

Sales refer to Sales of goods and services.



${\sf SALES/WAGES\ AND\ SALARIES\ RATIO(a)(b),\ Current\ prices\ -\ Original\ {\it continued}}$

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •
2011-12							
June	5.74	1.01	6.46	2.97	2.25	5.27	3.05
2012-13							
September	6.09	1.00	6.88	2.88	2.35	5.10	3.14
December	6.18	1.06	6.69	2.89	2.45	5.30	3.05
March	6.20	0.97	7.03	2.73	2.46	5.29	2.94
June	5.97	1.13	6.71	2.83	2.34	5.31	2.94
2013-14							
September	5.91	1.12	6.80	2.84	2.30	5.46	3.05
December	5.84	1.15	6.72	2.89	2.20	5.31	2.93
March	6.02	1.08	6.60	2.72	2.20	5.31	2.94
June	6.07	1.16	6.41	2.83	2.19	5.17	3.01

⁽b) Ratio is calculated by dividing Sales by Wages and salaries.

⁽a) Sales refer to Sales of goods and services. (c) See paragraph 7 of Explanatory Notes for limited scope and (b) Ratio is calculated by dividing Sales by Wages and salaries. (c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



${\tt BUSINESS~GROSS~OPERATING~PROFITS/SALES~RATIO(a)(b),~Current~prices~-~Original}$

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Ad Retail trade	ccommodation and food services	Transport, postal and warehousing
	• • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •
2011–12 June	0.39	0.07	0.19	0.08	0.05	0.06	0.10	0.18
2012-13								
September	0.38	0.08	0.19	0.09	0.05	0.05	0.11	0.19
December	0.34	0.08	0.17	0.09	0.05	0.08	0.13	0.19
March	0.38	0.07	0.17	0.09	0.05	0.05	0.10	0.17
June	0.39	0.07	0.18	0.10	0.05	0.06	0.09	0.17
2013-14								
September	0.42	0.09	0.22	0.08	0.05	0.06	0.11	0.17
December	0.40	0.08	0.20	0.10	0.05	0.08	0.10	0.17
March	0.41	0.07	0.20	0.08	0.05	0.05	0.11	0.15
June	0.37	0.07	0.21	0.10	0.05	0.05	0.10	0.15

Sales refers to Sales of goods and services.

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
2011–12 June	0.26	0.22	0.44	0.10	0.03	0.12	0.07
2012-13							
September	0.25	0.24	0.45	0.12	0.04	0.15	0.11
December	0.27	0.20	0.44	0.12	0.02	0.16	0.08
March	0.27	0.13	0.45	0.10	0.02	0.12	0.12
June	0.28	0.11	0.41	0.11	0.02	0.11	0.08
2013-14							
September	0.26	0.07	0.44	0.11	0.04	0.18	0.13
December	0.29	0.05	0.43	0.11	0.03	0.16	0.09
March	0.28	0.08	0.43	0.09	0.05	0.18	0.13
June	0.29	0.11	0.42	0.09	0.03	0.10	0.07

⁽a) Sales refers to Sales of goods and services.

⁽b) Ratio is calculated by dividing Business gross operating profits by

⁽b) Ratio is calculated by dividing Business gross operating profits by Sales.

⁽c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services
• • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •
0.31	0.53	0.06	0.45	0.38	0.07
0.33	0.52	0.05	0.45	0.39	0.06
0.32	0.50	0.05	0.45	0.36	0.06
0.35	0.58	0.06	0.47	0.40	0.06
0.32	0.54	0.05	0.45	0.38	0.06
0.32	0.52	0.05	0.46	0.40	0.06
0.29	0.50	0.06	0.46	0.35	0.06
0.30	0.55	0.07	0.48	0.39	0.07
0.30	0.51	0.06	0.45	0.37	0.07
	0.31 0.33 0.32 0.35 0.32 0.32 0.32 0.29 0.30	0.31 0.53 0.33 0.52 0.32 0.50 0.35 0.58 0.32 0.54 0.32 0.52 0.29 0.50 0.30 0.55	Mining Manufacturing gas, water and waste services 0.31 0.53 0.06 0.33 0.52 0.05 0.32 0.50 0.05 0.35 0.58 0.06 0.32 0.54 0.05 0.32 0.52 0.05 0.32 0.50 0.06 0.32 0.50 0.06 0.30 0.55 0.07	Mining Manufacturing gas, water and waste services Wholesale trade 0.31 0.53 0.06 0.45 0.33 0.52 0.05 0.45 0.32 0.50 0.05 0.45 0.35 0.58 0.06 0.47 0.32 0.54 0.05 0.45 0.32 0.54 0.05 0.46 0.29 0.50 0.06 0.46 0.30 0.55 0.07 0.48	Mining Manufacturing gas, water and waste services Wholesale trade Retail trade 0.31 0.53 0.06 0.45 0.38 0.33 0.52 0.05 0.45 0.39 0.32 0.50 0.05 0.45 0.36 0.35 0.58 0.06 0.47 0.40 0.32 0.54 0.05 0.45 0.38 0.32 0.52 0.05 0.46 0.40 0.29 0.50 0.06 0.46 0.35 0.30 0.55 0.07 0.48 0.39

⁽a) Sales refers to Sales of goods and services. (b) Ratio is calculated by dividing Inventories by Sales.

EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

TREND REVISIONS

2

Dec

Sep

2013

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

- 1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
- 2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

INVENTORIES (CHAIN VOLUME MEASURES)

WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE: Trend as rises by 1.0% on falls by 1.0% on \$m published this quarter (1) this quarter (2) **Published Trend** -157000\$m \$m 2013 156000 September 156 461 -0.5 156 461 -0.5 156 461 -0.5 155000 December 155 256 -0.8 155 083 -0.9 155 266 -0.8 2014 154000 -0.5March 154 179 -0.7154 246 154 184 -0.7153000 June 153 423 -0.5154 345 0.1 153 468 -0.5Mar Jun 2014

COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)

\$m Published Trend 69000 68000 67000 66000 65000 Mar Jun 2014 2013

		SEASONALLY ADJUSTED ESTIMATE:						
		Trend as		rises by 4.2%	on this	falls by 4.2	falls by 4.2% on	
		published		quarter (1)	this quarte	this quarter (2)		
		\$m	%	\$m	%	\$m	%	
2	013							
	September	67 281	3.5	67 281	3.5	67 281	3.5	
	December	68 458	1.7	68 517	1.8	68 854	2.3	
2	014							
	March	68 285	-0.3	68 281	-0.3	68 164	-1.0	
	June	67 088	-1.8	67 483	-1.2	65 863	-3.4	

WHAT IF NEXT QUARTER'S

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

- **1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.
- **2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.
- **3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.
- **4** The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.
- **5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.
- **6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.
- **7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

SCOPE AND COVERAGE continued

	Sales of goods and	Wages and		
Industries	services	salaries	Profits	Inventories
Mining (Division B) Manufacturing (Division C) Electricity, Gas, Water and Waste Services (Division D)	Y Y	Y Y	Y Y	Y Y
Electricity Supply (26)	Υ	Υ	Υ	Υ
Gas Supply (27) Water Supply, Sewerage and Drainage	Υ	Υ	Υ	Υ
Services (28) Waste Collection, Treatment and Disposal	Υ	Υ	Υ	N
Services (29)	Y	Υ	Υ	N
Construction (Division E)	Υ	Υ	Υ	N
Wholesale Trade (Division F)	Υ	Υ	Υ	Υ
Retail Trade (Division G)	Υ	Υ	Υ	Y
Accommodation and Foods Services (Division H)	Υ	Υ	Υ	Υ
Transport, Postal and Warehousing (Division I) Information Media and Telecommunications	Υ	Υ	Υ	N
(Division J) Finance and Insurance Services (Div. K)	Υ	Υ	Υ	N
Depository Financial Intermediation (622)	N	Υ	N	N
Non-Depository Financing (623)	Υ	Υ	Υ	N
Financial Asset Investing (624)	Υ	Υ	Υ	N
Insurance and Super. Funds (63)	N	Υ	N	N
Auxiliary Finance and Insurance Services (64)	Y	Υ	Υ	N
Rental, Hiring and Real Estate Services (Division L) Professional, Scientific and Technical Services	Υ	Υ	Υ	N
(Division M)	Υ	Υ	Υ	N
Administrative and Support Services (Division N)	Υ	Υ	Υ	N
Education and Training (Division P)	N	Υ	N	N
Health Care and Social Assistance (Division Q)	N	Υ	N	N
Arts and Recreational Services (Division R)	Υ	Υ	Υ	N
Other Services (Division S)	Υ	Υ	Υ	N
• • • • • • • • • • • • • • • • • • • •				

STATISTICAL UNIT

- **8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.
- **9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:
 - by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
 - by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), 2006 (cat.no.1292.0)

CLASSIFICATIONS

- **10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).
- **11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

- **12** The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.
- **13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

14 Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

- 15 The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.
- **16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

- **17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.
- 18 In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.
- 19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.
- 20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data

SEASONAL ADJUSTMENT continued

do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2013 annual reanalysis, 40% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article**: **Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

TREND ESTIMATES

- 21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.
- **22** There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.

CHAIN VOLUME MEASURES

- 23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2011-12). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.
- 24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2013 issue of this publication, the chain volume measures for 2012–13 will have 2011–12 (the previous financial year) as their base year rather than 2010–11, and the reference year is 2011–12. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.
- 25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those

CHAIN VOLUME MEASURES continued

COMPARABILITY WITH
NATIONAL ACCOUNTS AND
OTHER ABS ESTIMATES

immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

- 26 The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).
- **27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:
 - The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
 - The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
 - The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
 - In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.
- 28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

- 29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.
- **30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

GENERAL ACKNOWLEDGMENT

31 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **32** Users may also wish to refer to the following publications:
 - Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
 - Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
 - Australian Industry (cat. no. 8155.0)
 - Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
 - Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
 - Manufacturing Production, Australia (cat. no. 8301.0)
 - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
 - Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

33 Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

DATA AVAILABLE ON REOUEST

34 As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

TECHNICAL NOTE DATA QUALITY

RELIABILITY OF THE ESTIMATES

- **1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.
- **2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '**' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.
- **3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).
- **4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.
- **5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.
- **6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are

STANDARD ERRORS

available below.

LEVEL ESTIMATES

- **7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:
 - There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m (\$8,900m ± \$200m).
 - There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ($\$8,900m \pm \$400m$).
 - The true value in this case is the result we would obtain if we could enumerate the total population.
- **8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	Company	Company	Sales of		
	gross	profits	goods		Wages
	operating	before	and		and
	profits	income tax	services	Inventories	salaries
	\$m	\$m	\$m	\$m	\$m
Mining	172	111	478	155	84
Manufacturing	215	200	1 451	962	210
Electricity, gas, water and waste					
services	81	67	163	26	21
Construction	323	319	2 805	na	424
Wholesale trade	235	222	2 616	1 528	223
Retail trade	133	129	1 511	735	171
Accommodation and food					
services	93	82	721	75	212
Transport, postal and					
warehousing	150	138	1 021	na	160
Information media and					
telecommunications	76	55	386	na	74
Financial and insurance services	125	152	516	na	245
Rental, hiring and real estate					
services	254	262	867	na	143
Professional, scientific and					
technical services	674	839	1 590	na	504
Administrative and support					
services	112	114	737	na	312
Education and Training	na	na	na	na	147
Health Care and Social					
Assistance	na	na	na	na	315
Arts and recreation services	48	45	199	na	49
Other services	78	80	668	na	208
Total	878	986	4 851	1 897	987
New South Wales	na	na	2 692	na	563
Victoria	na	na	2 746	na	465
Queensland	na	na	2 166	na	508
South Australia	na	na	1 535	na	242
Western Australia	na	na	1 970	na	399
Tasmania	na	na	503	na	108
Northern Territory	na	na	491	na	101
Australian Capital Territory	na	na	520	na	189
Australia	878	986	4 851	1 897	987

na not available

MOVEMENT ESTIMATES

- **9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:
 - There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ($$2,000m \pm $850m$).
 - There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ($2,000m \pm 1,700m$)

10 The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	Company	Company	Sales of		
	gross	profits	goods		Wages
	operating	before	and		and
	profits	income tax	services	Inventories	salaries
	\$m	\$m	\$m	\$m	\$m
Mining	131	172	234	69	49
Manufacturing	175	162	815	666	140
Electricity, gas, water and waste					
services	50	45	103	16	13
Construction	270	265	2 041	na	242
Wholesale trade	188	183	1 459	808	114
Retail trade	109	112	1 084	393	98
Accommodation and food services	87	85	386	30	100
Transport, postal and warehousing	116	99	441	na	80
Information media and					
telecommunications	66	50	285	na	42
Financial and insurance services	200	249	291	na	134
Rental, hiring and real estate services	139	141	543	na	80
Professional, scientific and technical					
services	851	702	1 164	na	292
Administrative and support services	80	89	747	na	243
Education and Training	na	na	na	na	105
Health Care and Social Assistance	na	na	na	na	208
Arts and recreation services	65	65	146	na	39
Other services	83	111	319	na	91
Total	4 040	4 000	0.445	4 000	
Total	1 019	1 009	3 445	1 096	566

na not available

ADJUSTMENTS TO ESTIMATES

11 Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	June Quarter 2014
	%
Company gross operating profits	1.4
Company profits before income tax	1.5
Sales of goods and services	1.9
Inventories	1.2
Wages and salaries	2.3

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ADJUSTMENTS TO ESTIMATES continued

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES **13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

- **14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.
- **15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

16 The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

- 17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.
- **18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

GLOSSARY

A company The definition of company has been expanded to include quasi-corporations as well as

incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas

branches of Australian companies are excluded.

Business gross operating profit The sum of unincorporated gross operating profit and company gross operating profit.

Company gross operating Selected items are excluded from company profits before income tax to provide a

measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the

revaluation of current or non-current assets.

capital profits or losses arising from the sale of businesses' own capital goods and

dividends received.

profits

income tax

Inventories All inventories of materials etc., work in progress and finished goods owned by the

business, whether held at locations of the business or elsewhere. Inventories are

recorded at book value at the end of the quarter.

Quasi-corporations Large and easily identified unincorporated enterprises such as partnerships of companies

or unit trusts of companies.

Sales of goods and services This item includes sales of goods by the business and income from services provided

such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the

sales of goods and services from each state/territory in which the business operates.

Unincorporated businesses Businesses not in the corporate sector as defined under the glossary term 'a company'.

Unincorporated gross Same definition as company gross operating profit except it includes only

operating profit unincorporated businesses.

Wages and salaries Gross earnings before taxation and other deductions. Includes provisions for employee

entitlements.

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